## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 1998
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-16914
THE E. W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter)
Ohio
(State or other jurisdiction of incorporation or organization)

312 Walnut Street
Cincinnati, Ohio
(Address of principal executive offices)
Registrant's telephone number, including area code: (513) 977-3000
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X
No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of October 30, 1998 there were $59,272,519$ of the Registrant's Class A Common Shares outstanding and 19,218,913 of the Registrant's Common Voting Shares outstanding.

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REPORT ON FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 1998

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## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10-Q. See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

ITEM 2. CHANGES IN SECURITIES
There were no changes in the rights of security holders during the quarter for which this report is filed.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
There were no defaults upon senior securities during the quarter for which this report is filed.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the quarter for which this report is filed.

ITEM 5. OTHER INFORMATION

If a shareholder intends to raise at the Company's 1999 annual meeting a proposal that he does not seek to have included in the Company's proxy statement and form of proxy, he must notify the Company of the proposal on or before February 10, 1999. If the shareholder fails to notify the Company, the Company's proxies will be permitted to use their discretionary voting authority with respect to such proposal when and if it is raised at such annual meeting, whether or not there is any discussion of such proposal in the 1999 proxy statement.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10-Q. See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form 8-K were filed during the quarter for which this report is filed.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

Dated: November 16, 1998
BY: D. J. Castellini
D. J. Castellini

Senior Vice President, Finance \& Administration

THE E. W. SCRIPPS COMPANY

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( in thousands )
September 30,
( Unaudited )

As of
December 31, 1997

September 30, 1997
( Unaudited )

## ASSETS

Current Assets:
Cash and cash equivalents
Short-term investments
Accounts and notes receivable (less
allowances -\$7,723, \$6,305, \$4,915)
Program rights and production costs
Inventories
Deferred income taxes
Miscellaneous
Total current assets

Investments
Property, Plant and Equipment
Goodwill and Other Intangible Assets
Other Assets:
Program rights and production costs (less current portion) Prepaid distribution fees (less current portion)
Miscellaneous
39,576
35, 000
23, 003
Total other assets
97,579
TOTAL ASSETS
\$

| 14,861 | \$ | 14,321 | \$ | 14,597 |
| :---: | :---: | :---: | :---: | :---: |
| 2,529 |  | 3,105 |  |  |
| 188,714 |  | 218,310 |  | 169,311 |
| 80,961 |  | 61,698 |  | 63,436 |
| 15,896 |  | 13,685 |  | 12,683 |
| 24,180 |  | 21,630 |  | 23,161 |
| 53,577 |  | 46,365 |  | 34,765 |
| 380, 718 |  | 379,114 |  | 317,953 |
| 107,320 |  | 84,645 |  | 71,000 |
| 473,931 |  | 480, 037 |  | 430, 331 |
| 1,208,558 |  | 1,237,482 |  | 597, 028 |
| 39,576 |  | 32,546 |  | 35,489 |
| 35,000 |  | 48, 287 |  | 50,483 |
| 23, 003 |  | 18,722 |  | 20,626 |
| 97,579 |  | 99,555 |  | 106,598 |
| 2,268,106 | \$ | 2,280,833 | \$ | 522,910 |

See notes to consolidated financial statements.

September 30,

December 31, 1997


LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities:

Current portion of long-term debt
Accounts payable

See notes to consolidated financial statements.

September 30, 1997 ( Unaudited )

| 231,005 | $\$$ | 171,254 |  |
| ---: | ---: | ---: | ---: |
| 102,574 | 90,408 | $\$$ | 86,909 |
| 37,748 | 39,395 |  | 32,591 |
| 43,749 |  | 41,645 |  |
| 15,931 | 33,388 | 35,842 |  |
| 52,338 | 53,870 | 33,190 |  |
| 483,345 | 429,960 | 46,434 |  |
| 101,358 | 88,051 | 234,966 |  |
|  |  |  | 82,109 |
| 501,840 | 601,852 |  | 52,671 |
| 118,500 |  | 112,008 | 119,651 |

Stockholders' Equity:
Preferred stock, $\$ .01$ par - authorized: 25,000,000 shares; none outstanding
Common stock, \$.01 par:
Class A - authorized: 120,000,000 shares; issued and
outstanding: 60,404,819; 61,296,157; and 61,705,953 shares
Voting - authorized: 30,000,000 shares; issued and
outstanding: 19,218,913; 19,333,711; and 19,333,711 shares
Total
Additional paid-in capital
Retained earnings
Unrealized gains on securities available for sale
Foreign currency translation adjustment
Unvested restricted stock awards
Total stockholders' equity
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

| 604 |
| ---: |
|  |
|  |
|  |
|  |
| 792 |
| 206,448 |
| 837,677 |
| 22,528 |
| 63 |
| $(4,449)$ |
|  |
|  |
|  |

Customer deposits and unearned revenue Accrued liabilities:

Employee compensation and benefits
Distribution fees
Miscellaneous
Total current liabilities

118,500
Deferred Income Taxes
Long-Term Debt (less current portion)
Other Long-Term Obligations and Minority Interests (less current portion)


| 613 | 617 |
| ---: | ---: |
| 193 | 193 |
| 806 | 810 |
| 259,739 | 277,644 |
| 782,329 | 752,064 |
| 11,397 | 7,227 |
| 293 | 509 |
| $(5,602)$ | $(4,741)$ |
| $1,048,962$ |  |
| $2,280,833$ | $\$$ |
|  | $1,522,910$ |

CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED )

| ( in thousands, except per share data ) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 |  | 1997 |  | 1998 |  | 1997 |
| Operating Revenues: |  |  |  |  |  |  |  |  |
| Advertising | \$ | 256,492 | \$ | 212,906 |  | 791,123 | \$ | 644,193 |
| Circulation |  | 37,803 |  | 31, 369 |  | 116,084 |  | 97,330 |
| Licensing |  | 13,914 |  | 12,423 |  | 44,520 |  | 43, 050 |
| Joint operating agency distributions |  | 11,836 |  | 11,921 |  | 35,879 |  | 36,451 |
| Affiliate fees |  | 9,491 |  | 5,302 |  | 27,565 |  | 14,203 |
| Program production |  | 2,650 |  | 2,243 |  | 6,144 |  | 15,962 |
| Other |  | 11,237 |  | 10,017 |  | 35,835 |  | 31, 214 |
| Total operating revenues |  | 343,423 |  | 286,181 |  | 1,057,150 |  | 882,403 |
| Operating Expenses: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 113,635 |  | 97,491 |  | 343,340 |  | 288,677 |
| Newsprint and ink |  | 36,100 |  | 30,204 |  | 109,406 |  | 87,971 |
| Program, production and copyright costs |  | 25,901 |  | 18,356 |  | 73,883 |  | 61,171 |
| Other operating expenses |  | 85,020 |  | 72,532 |  | 263,910 |  | 215, 212 |
| Depreciation |  | 15,019 |  | 13,141 |  | 46,354 |  | 39, 035 |
| Amortization of intangible assets |  | 10,292 |  | 4,882 |  | 30,139 |  | 14,550 |
| Total operating expenses |  | 285,967 |  | 236,606 |  | 867,032 |  | 706,616 |
| Operating Income |  | 57,456 |  | 49,575 |  | 190,118 |  | 175,787 |
| Other Credits (Charges): |  |  |  |  |  |  |  |  |
| Interest expense |  | $(11,712)$ |  | $(2,300)$ |  | $(35,471)$ |  | $(7,350)$ |
| Gain on newspaper swap |  |  |  | 20,981 |  |  |  | 20,981 |
| Miscellaneous, net |  | $285$ |  | 914 |  | (238) |  | 1,395 |
| Net other credits (charges) |  | $(11,427)$ |  | 19,595 |  | $(35,709)$ |  | 15, 026 |
| Income Before Taxes and Minority Interests |  | 46,029 |  | 69,170 |  | 154,409 |  | 190,813 |
| Provision for Income Taxes |  | 18,852 |  | 29,668 |  | 63,191 |  | 80,873 |
| Income Before Minority Interests |  | 27,177 |  | 39,502 |  | 91,218 |  | 109,940 |
| Minority Interests |  | 1,099 |  | 924 |  | 3,638 |  | 2,760 |
| Net Income | \$ | 26,078 | \$ | 38,578 | \$ | 87,580 | \$ | 107,180 |
| Net Income per Share of Common Stock: |  |  |  |  |  |  |  |  |
| Diluted |  | . 32 |  | . 47 |  | 1.08 |  | 1.31 |

See notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS ( UNAUDITED )

( in thousands )

|  | Nine Sep |  | ended 30, |
| :---: | :---: | :---: | :---: |
|  | 1998 |  | 1997 |
| \$ | 87,580 | \$ | 107,180 |
|  | 76,493 |  | 53,585 |
|  |  |  | (21, 030 ) |
|  | 4,758 |  | 15,777 |
|  | 3,638 |  | 2,760 |
|  | $(6,869)$ |  | $(8,786)$ |
|  | 18,860 |  | 6, 053 |
|  | $(6,312)$ |  | 8, 033 |
|  | 178,148 |  | 163,572 |
| $\begin{aligned} & (42,873) \\ & (14,361) \end{aligned}$ |  |  | $(37,336)$ |
|  |  |  | $(24,658)$ |
|  |  |  | 2,700 |
| $\begin{array}{r} 11,250 \\ (45,984) \end{array}$ |  |  | 1,595 |
|  |  |  | $(57,699)$ |
| $(40,359)$ |  |  | 20,800 |
|  |  |  | $(90,034)$ |
| $(63,217)$ |  |  | $(5,171)$ |
| $(32,232)$ |  |  | $(31,587)$ |
| $(1,189)$ |  |  | $(1,189)$ |
| 5,373 |  |  | 5,760 |
| $(131,624)$ |  |  | $(101,421)$ |
| 540 |  |  | 4,452 |
| 14,321 |  |  | 10,145 |
| \$ | 14,861 | \$ | 14,597 |
|  | 31,490 | \$ | 8, 033 |
|  | 61,223 |  | 46,343 |
| \$ |  |  | 50,000 |

Cash Flows from Operating Activities:
Net income Adjustments to reconcile net income
to net cash flows from operating activities:
Depreciation and amortization
Gains on newspaper swap and long-term investments
Deferred income taxes
4,758
Minority interests in income of subsidiary companies
Prepaid distribution fee amortization greater (less) than payments
Other changes in certain working capital accounts, net
Miscellaneous, net
Net operating activities
Cash Flows from Investing Activities
Additions to property, plant and equipment
Business acquisitions and purchase of investments
Change in certain short-term investments, net
Miscellaneous, net
Net investing activities
Cash Flows from Financing Activities:
Increase in long-term debt
Payments on long-term debt
Repurchase Class A Common shares
Dividends paid
Dividends paid to minority interests
Miscellaneous, net (primarily exercise of stock options)
Net financing activities
Increase in Cash and Cash Equivalents

Cash and Cash Equivalents:
Beginning of year
End of period

Supplemental Cash Flow Disclosures:
Interest paid, excluding amounts capitalized
income taxes paid
Monterey and San Luis Obispo newspapers traded for Boulder newspaper

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME AND STOCKHOLDERS' EQUITY ( UNAUDITED )
( in thousands, except share data )



See notes to consolidated financial statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation $\mathrm{S}-\mathrm{X}$. The information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1997, has not changed materially unless otherwise disclosed herein. Financial information as of December 31, 1997, included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

Net Income Per Share - The following table presents additional information about basic and diluted weighted-average shares outstanding:

| Three months ended |
| :--- |
| September |
| 30, |


| 1998 |  |
| :--- | ---: |
|  |  |
| 79,874 | 80,644 |
|  |  |
| 191 | 216 |
| 976 | 954 |
| 81,041 | 81,814 |


| Nine months ended |
| :--- |
| September 30, |


| 1998 | 1997 |
| :--- | ---: |
|  |  |
| 80,212 | 80,567 |
|  |  |
| 195 | 214 |
| 1,041 | 920 |
| 81,448 | 81,701 |

Comprehensive Income - The Company adopted Financial Accounting Standard ("FAS") No. 130 - Reporting Comprehensive Income in the first quarter of 1998.

Recently Issued Accounting Standards - The Financial Accounting Standards Board issued FAS No. 133 - Accounting for Derivative Instruments and Hedging Activities. The Company uses foreign currency forward and option contracts to reduce the risk of changes in the exchange rate for the Japanese yen on the Company's anticipated net licensing receipts and forward contracts to reduce the risk of changes in the price of newsprint on anticipated purchases. The new standard, which must be adopted by January 1, 2000, will not have a material effect on the Company's financial position or its results of operations. Foreign currency forward and option contracts are currently recognized at fair value, however changes in the fair value of such contracts, which under current accounting rules are recognized immediately, will be initially reported as a separate component of comprehensive income and reclassified into earnings when the related licensing revenue is earned. Newsprint forward contracts are not currently recorded in the Company's balance sheet and gains and losses are deferred and recognized in income as the newsprint is consumed. Under the new standard newsprint forward contracts will be recorded at fair value and changes in the value of the contracts will be initially reported as a separate component of comprehensive income and reclassified into earnings when the newsprint is consumed.

## 2. ACQUISITIONS AND DIVESTITURES

A. Acquisitions

1998 - There were no acquisitions in the nine months ended September 30, 1998.

1997 - In August the Company traded its daily newspapers in Monterey and San Luis Obispo, California, for the daily newspaper in Boulder, Colorado. In October the Company acquired the newspaper and
broadcast operations of Harte-Hanks Communications ("Harte-Hanks") for approximately $\$ 790,000,000$ in cash. The Harte-Hanks newspaper operations include daily newspapers in Abilene, Corpus Christi, Plano, San Angelo and Wichita Falls, Texas, and a daily newspaper in Anderson, South Carolina. The Company immediately traded the HarteHanks broadcast operations for an approximate $56 \%$ controlling interest in The Television Food Network and \$75,000,000 in cash.

The following table presents additional information about the newspaper trade:
( in thousands )

## Nine months

 ended September 30, 1997Goodwill and other intangible assets acquired
Other assets acquired
Total
Fair value of Monterey and San Luis Obispo daily newspapers
Cash paid

The acquisitions have been accounted for as purchases. The acquired operations have been included in the Consolidated Statements of Income from the dates of acquisition. The following table summarizes, on an unaudited pro forma basis, the estimated combined results of operations of the Company and the acquired operations assuming the transactions had taken place at the beginning of the period. The pro forma information includes adjustments for interest expense that would have been incurred to finance the acquisition, additional depreciation based on the fair market value of the property, plant, and equipment, and amortization of the intangible assets acquired. The pro forma information excludes the results of operations of the Monterey and San Luis Obispo newspapers, and excludes the gain recognized on the transaction. The unaudited pro forma results of operations are not necessarily indicative of the results that actually would have occurred had the acquisition been completed at the beginning of the period.
( in thousands, except share data )
Operating revenues
Net Income
Net income per share of common stock
Basic
Diluted Diluted

Three months ended September 30, 1998

1997
\$ 343, 423
26,078 .32
\$1. 06
\$ 24,570
27, 260
51, 830
$(50,000)$
\$ 1,830

## Nine months

 ended September 30, 19971998
\$ 984, 027
85, 018
1.04

1998 - The Company sold Scripps Howard Productions, its Los Angelesbased fiction television production operation, in May. No material gain or loss was realized.

1997 - In August the Company traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado. The trade resulted in an after-tax gain of $\$ 11,100,000$ (\$.14 per share). In October the Company terminated the joint operating agency and ceased operations of its newspaper in El Paso, Texas.

Included in the consolidated financial statements are the following results of divested operations (excluding gains on sale):

| ( in thousands ) |  | 1997 | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues | \$ | 7,000 | \$ | 0 | \$ | 38,200 |
| Operating income (loss) |  | (900) |  | (900) |  | (200) |

## 3. LONG-TERM DEBT

Long-term debt consisted of the following:
( in thousands )

Variable rate credit facilitie
6.625\% note, due in 2007
$6.375 \%$ note, due in 2002
7.375\% notes, due in 1998

Other notes
Total long-term debt
Current portion of long-term debt
Long-term debt (less current portion)

Weighted average interest rate on Variable Rate Credit Facility at balance sheet date

As of
December 31, September 30, 1997

| 541,459 | \$ | 20,800 |
| ---: | :--- | ---: |
| 99,858 |  |  |
| 99,906 |  | 29,730 |
| 29,754 |  | 2,141 |
| 2,129 |  | 52,671 |
|  |  |  |
| 773,106 |  |  |
| 171,254 |  |  |
|  |  |  |
| 601,852 | $\$$ | 52,671 |

Facilities are comprised of two unsecured lines, one limited to $\$ 400,000,000$ principal amount maturing in 1999, and the other limited to $\$ 300,000,000$ principal amount maturing in 2002. Borrowings under the Variable Rate Credit Facilities are available on a committed revolving credit basis at the Company's choice of three short-term rates or through an auction procedure at the time of each borrowing. The Variable Rate Credit Facilities are also used by the Company in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper.

Certain long-term debt agreements contain maintenance requirements on net worth and coverage of interest expense and restrictions on incurrence of additional indebtedness. The Company is in compliance with all debt covenants.

Current maturities of long-term debt are classified as long-term to the extent they can be refinanced under existing long-term credit commitments.

## 4. INVESTMENTS

Investments consisted of the following:
( in thousands )

Securities available for sale:
Short-term investments
Time Warner common stock (672,000 shares)
Other
Total securities available for sale
Investments accounted for using the equity method
Other (primarily venture capital)
Total investments

Unrealized gains on securities available for sale

## 5. SEGMENT INFORMATION

The Company's reportable segments are strategic businesses that offer different products and services. They are managed separately because each business requires different technology and marketing strategies. The Company primarily evaluates the operating performance of its segments based on earnings before interest, income taxes, depreciation and amortization ("EBITDA"). EBITDA also excludes all credits and charges classified as non-operating in the Consolidated Statements of Income. Intersegment sales, which primarily consist of programming produced for Home \& Garden Television and Food Network, are generally recorded at cost.

No single customer provides more than $10 \%$ of the Company's revenue. The Company derives less than $10 \%$ of its revenues from markets outside of the U.S.

As of
September 30, 1998

| \$ | 2,529 | $\$$ | 3,105 |  |  |
| :--- | ---: | :--- | ---: | :--- | ---: |
|  | 58,867 |  | 41,681 | $\$$ | 36,429 |
|  | 4,671 |  | 5,420 |  | 4,033 |
| 66,067 |  | 50,206 |  | 40,462 |  |
|  | 9,324 |  | 7,484 |  | 12,994 |
|  | 34,458 |  | 30,060 |  | 17,544 |
|  |  |  |  |  |  |
| \$ | 109,849 | $\$$ | 87,750 | $\$$ | 71,000 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  | 34,672 | $\$$ | 17,547 | $\$$ | 10,970 |

Financial information for the Company's business segments is as follows:
( in thousands )

OPERATING REVENUES
Newspapers
Category television
Licensing and other media
Total
Eliminate intersegment revenue
Total

## EBITDA

Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
DEPRECIATION
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
AMORTIZATION OF INTANGIBLE ASSETS
Newspapers
Broadcast television
Category television
Licensing and other media
Total
OPERATING INCOME
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
OTHER NONCASH ITEMS
Broadcast television
Category television
Licensing and other media
Total

Three months ended September 30,
1998

| \$ | 214,390 | \$ | 175,821 |
| :---: | :---: | :---: | :---: |
|  | 72,615 |  | 76,905 |
|  | 33,182 |  | 13,498 |
|  | 25,401 |  | 20,722 |
|  | 345,588 |  | 286,946 |
|  | $(2,165)$ |  | (765) |
| \$ | 343,423 | \$ | 286,181 |
| \$ | 63,589 | \$ | 45,831 |
|  | 20,229 |  | 25,666 |
|  | (649) |  | (271) |
|  | 4,191 |  | 304 |
|  | $(4,593)$ |  | $(3,932)$ |
| \$ | 82,767 | \$ | 67,598 |
| \$ | 10,009 | \$ | 8,216 |
|  | 3,466 |  | 3,713 |
|  | 950 |  | 504 |
|  | 315 |  | 432 |
|  | 279 |  | 276 |
| \$ | 15,019 | \$ | 13,141 |
| \$ | 5,797 | \$ | 2,341 |
|  | 2,405 |  | 2,441 |
|  | 1,666 |  |  |
|  | 424 |  | 100 |
| \$ | 10,292 | \$ | 4,882 |
| \$ | 47,783 | \$ | 35,274 |
|  | 14,358 |  | 19,512 |
|  | $(3,265)$ |  | (775) |
|  | 3,452 |  | (228) |
|  | $(4,872)$ |  | $(4,208)$ |
| \$ | 57,456 | \$ | 49,575 |
| \$ | 1,566 | \$ | (317) |
|  | $(5,917)$ |  | $(2,413)$ |
|  | 1,513 |  | $(2,733)$ |
| \$ | $(2,838)$ | \$ | $(5,463)$ |

\$ $(2,838)$
\$

Nine months ended September 30, 1998
Three months ended
September 30,
$1998 \quad 1997$

| $\$$ | 30,207 | $\$$ | 24,393 |
| :--- | ---: | ---: | ---: |
|  | 11,220 |  | 11,003 |
|  | 2,840 |  | 1,464 |
|  | 1,321 |  |  |
|  | 766 |  | 1,366 |
| $\$$ | 46,354 |  | $\$$ |
|  |  | 39,035 |  |
|  |  |  |  |
| $\$$ | 17,283 | $\$$ | 6,928 |
|  | 7,215 |  | 7,321 |
|  | 5,012 |  |  |
|  | 629 |  | 301 |
| $\$$ | 30,139 | $\$$ | 14,550 |


| \$ | 144,446 | \$ | 119,839 |
| :---: | :---: | :---: | :---: |
|  | 59,761 |  | 70,359 |
|  | $(7,160)$ |  | $(4,788)$ |
|  | 6,849 |  | 3,177 |
|  | $(13,778)$ |  | $(12,800)$ |
| \$ | 190,118 | \$ | 175,787 |
| \$ | 242 | \$ | $(2,901)$ |
|  | $(19,605)$ |  | $(10,789)$ |
|  | (905) |  | 1,373 |
|  | $(20,268)$ | \$ | $(12,317)$ |

Other noncash items include programming and program production expenses in excess of (less than) the amounts paid, and, for category television, amortization of prepaid distribution fees in excess of (less than) distribution fee payments.
( in thousands )
Three months ended September 30,
1998

| \$ | 5,447 | \$ | 8,945 |
| :--- | ---: | ---: | ---: |
|  | 8,931 |  | 2,992 |
|  | 1,718 |  | 3,035 |
|  | 800 |  | 96 |
|  | 170 |  | 114 |
| $\$$ | 17,066 | $\$$ | 15,182 |
|  |  |  |  |
| $\$$ | 114 | $\$$ | 51,836 |
|  | 73 |  | 1,250 |
|  | 460 |  | $(2,454)$ |
|  | 1,227 |  | 1,066 |
|  |  |  |  |
| $\$$ | 1,874 | $\$$ | 51,698 |


| \$ | 17,446 |
| :--- | ---: |
|  | 20,927 |
|  | 2,852 |
|  | 920 |
| $\$$ | 728 |
|  | 42,873 |
|  |  |
| $\$$ | 894 |
|  | 298 |
|  | 4,050 |
|  | 13,169 |
|  |  |
|  | 18,411 |

\$ 22,948 Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total

BUSINESS ACQUISITIONS AND OTHER ADDITIONS TO LONG-LIVED ASSETS Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
ASSETS
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total

Nine months ended
September 30
1998
other additions to long-lived assets include investments and prepaid distribution fees. Corporate assets are primarily cash, investments, and refundable and deferred income taxes.

The E. W. Scripps Company ("Company") operates in three reportable segments: newspapers, broadcast television and category television. The newspaper segment includes 20 daily newspapers in the U.S. The broadcast television segment includes nine network-affiliated stations. Category television includes Home \& Garden Television ("HGTV"), The Television Food Network ("Food Network"), and the Company's $12 \%$ equity interest in SportSouth, a regional cable television network. Licensing and other media aggregates the Company's operating segments that are too small to report separately, including syndication and licensing of news features and comics, television program production, and publication of independent telephone directories.

All per share disclosures included in management's discussion and analysis of financial condition and results of operations are on a diluted basis.

Consolidated results of continuing operations were as follows:
( in thousands, except per share data )

Operating revenues:
Newspapers
Ning revenues:
Newspapers
Broadcast television
Category television

Licensing and other media
Total
Eliminate intersegment revenue Divested operating units

Total operating revenues
Operating income
Newspapers
Broadcast television
Category television
Licensing and other media
Corporate
Total
Divested operating units
Total operating income

| \$ | 214,390 | $26.9 \%$ | \$ | 168,967 |
| ---: | ---: | ---: | ---: | ---: |
|  | 72,615 | $(5.6) \%$ |  | 76,905 |
| 33,182 | $145.8 \%$ |  | 13,498 |  |
|  | 25,401 | $23.4 \%$ |  | 20,578 |
|  |  |  |  |  |
|  | 345,588 | $23.4 \%$ |  | 279,948 |
|  | $(2,165)$ |  |  | $(765)$ |
|  |  |  |  | 6,998 |
|  |  |  |  |  |
|  | 343,423 | 20.0 | $\%$ | $\$$ |


| \$ | 47,783 | 36.2 \% | \$ | 35, 073 |
| :---: | :---: | :---: | :---: | :---: |
|  | 14,358 | (26.4)\% |  | 19,512 |
|  | $(3,265)$ |  |  | (775) |
|  | 3,452 |  |  | 906 |
|  | $(4,872)$ |  |  | $(4,208)$ |
|  | 57,456 | 13.8 \% |  | $\begin{array}{r} 50,508 \\ (933) \end{array}$ |
|  | 57,456 | 15.9 \% |  | 49,575 |
|  | $(11,712)$ |  |  | $(2,300)$ |
|  |  |  |  | 20,981 |
|  | 285 |  |  | 914 |
|  | $(18,852)$ |  |  | $(29,668)$ |
|  | $(1,099)$ |  |  | (924) |
| \$ | 26,078 | (32.4)\% | \$ | 38,578 |

$\$ .32 \quad(31.9) \% \quad \$ .47$
$\$ .47$
$\$ .34$

Interest expense
Gain on newspaper swap
Miscellaneous, net
Income taxes
Minority interest
Net income
Per share of common stock:
Net income
Adjusted net income (excluding gain on newspaper swap)

Quarterly Period
Change 1997

Year-to-Date
1998

Change
1997

| \$ 649,593 | 28.5 \% | \$ | 505,389 |
| :---: | :---: | :---: | :---: |
| 236, 163 | (0.2)\% |  | 236,730 |
| 96, 315 | 166.9 \% |  | 36, 093 |
| 80,682 | 18.3 \% |  | 68,181 |
| 1,062,753 | 25.6 \% |  | 846,393 |
| $(5,603)$ |  |  | $(2,211)$ |
|  |  |  | 38, 221 |
| \$1, 057, 150 | 19.8 \% | \$ | 882,403 |


$\$ 1.08$
(17.6)\%
$\$ 1.31$
$\$ 1.08$

Other Financial and Statistical Data - excluding divested operations:

Total advertising revenues

Newspapers
Broadcast television
Category television
Licensing and other media
Corporate

Total
Effective income tax rate

Weighted-average shares outstanding
Cash provided by operating activities
Capital expenditures
Business acquisitions and other
additions to long-lived assets
Increase (decrease) in long-term debt
Repurchase Class A Common shares
Dividends paid, including minority interests
\$ 256, 492
22.9 \%
$\$$
208, 739
74.6 \%
\$
4.2 \%
$\sqrt{2}$
63,589
20,229
$(649)$
4,191
40.5 \%
\$
45,
25,666
$(271)$
1,407
$(3,932)$
\$
82,76
$41.0 \%$

81, 041
(0.9)\%

81,814
\$
53,983
$(17,066)$
$(1,874)$
8, 205
$(48,306)$
$(11,621)$
21.5 \%
\$ 68, 121
42.9 \%

68,37
$(15,108)$
$(51,698)$
$(69,211)$
$(4,884)$
$(10,936)$
\$ 791,123
74.4 \%

| $\$ 191,936$ | $30.0 \%$ |  |  |
| ---: | :---: | ---: | ---: |
| 78,196 | $(11.8) \%$ |  | $\$$ |
| 692 |  | 147,637 |  |
| 9,685 | $37.0 \%$ |  | $(3,324)$ |
| $(13,012)$ |  | $(11,991)$ |  |
| $\$ 267,497$ | $17.3 \%$ | $\$$ | 228,076 |
| $40.9 \%$ |  |  | $42.4 \%$ |
| 81,448 | $(0.3) \%$ | 81,701 |  |

\$ 178,14
$(42,873)$
$(18,411)$
$(40,359)$
$(63,217)$
$(33,421)$
$26.2 \% \quad \$ \quad 627,088$

Earnings before interest, income taxes, depreciation and amortization ("EBITDA") is included in the discussion of segment results because:

Management believes the year-over-year change in EBITDA is a more useful measure of year-over-year economic performance than the change in operating income because, combined with information on capital spending plans, it is more reliable. Changes in amortization and depreciation have no impact on economic performance. Depreciation is a function of capital spending, which is important and is separately disclosed.

Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

Financial analysts and acquirors use EBITDA, combined with capital spending requirements, to value communications media companies.

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities as EBITDA excludes significant costs of doing business.

In October 1997 the Company acquired the newspaper and broadcast operations of Harte-Hanks Communications ("Harte-Hanks"). The Company mmediately traded the Harte-Hanks broadcast operations for an approximate 56\% controlling interest in Food Network. The average balance of outstanding debt increased $\$ 631,000,000$, to $\$ 735,000,000$ as long-term debt was used to finance the acquisitions and to repurchase Class A Common shares. The estimated reduction in earnings per share due to the HHC Newspaper Operations and Food Network acquisitions was $\$ .07$ per share in the third quarter of 1998 and $\$ .21$ per share year-to-date.

The Company sold Scripps Howard Productions ("SHP"), its Los Angelesbased fiction television production operation, in May 1998. In August 1997 the Company traded its Monterey and San Luis Obispo, California, daily newspapers for the daily newspaper in Boulder, Colorado. The trade resulted in an after-tax gain of $\$ 11,100,000$ ( $\$ .14$ per share). In October 1997 the Company terminated the joint operating agency and ceased operations of its newspaper in El Paso, Texas. Operating results for SHP and the Monterey, San Luis Obispo, and El Paso newspapers are included in "Divested Operations".

Operating results for the Company's reportable segments, excluding Divested Operations, are presented on the following pages. The results of Divested Operations are excluded from the segment operating results because management believes they are not relevant to understanding the Company's ongoing operations.

| ( in thousands ) | Quarterly Period |  |  |  |  |  | Year-to-Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1998 |  | Change |  | 1997 |  | 1998 |  | Change |  | 1997 |  |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |  |  |
| Local | \$ | 61,632 | 29.3 |  | \$ | 47,654 | \$ | 191,580 | 27.7 |  | \$ | 149,990 |
| Classified |  | 69,230 | 25.1 |  |  | 55,337 |  | 204,678 | 31.2 |  |  | 156,032 |
| National |  | 7,115 | 34.7 |  |  | 5,284 |  | 19,619 | 18.2 |  |  | 16,597 |
| Preprint and other |  | 22,870 | 43.6 |  |  | 15,930 |  | 68, 072 | 43.8 | \% |  | 47,322 |
| Newspaper advertising |  | 160,847 | 29.5 |  |  | 124,205 |  | 483,949 | 30.8 | \% |  | 369,941 |
| Circulation |  | 37,803 | 26.1 |  |  | 29,986 |  | 116,084 | 27.1 |  |  | 91, 360 |
| Joint operating agency distributions |  | 11, 836 |  |  |  | 11,182 |  | 35,879 |  |  |  | 34,575 |
| Other |  | 3,904 | 8.6 |  |  | 3,594 |  | 13,681 | 43.8 | \% |  | 9,513 |
| Total operating revenues |  | 214,390 | 26.9 |  |  | 168,967 |  | 649,593 | 28.5 | \% |  | 505,389 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 71,101 | 25.1 |  |  | 56,842 |  | 215,003 | 29.2 |  |  | 166,377 |
| Newsprint and ink |  | 36,100 | 22.5 |  |  | 29,470 |  | 109,406 | 29.0 |  |  | 84, 836 |
| Other |  | 43,600 | 16.6 |  |  | 37,404 |  | 133,248 | 25.1 |  |  | 106,539 |
| Depreciation and amortization |  | 15,806 | 55.3 |  |  | 10,178 |  | 47,490 | 59.0 | \% |  | 29,876 |
| Total operating expenses |  | 166,607 | 24.4 |  |  | 133,894 |  | 505,147 | 30.3 | \% |  | 387,628 |
| Operating income | \$ | 47,783 | 36.2 |  | \$ | 35,073 | \$ | 144,446 | 22.7 | \% | \$ | 117,761 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |  |  |
| EBITDA | \$ | 63,589 | 40.5 |  | \$ | 45,251 | \$ | 191,936 | 30.0 | \% | \$ | 147, 637 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating income |  | 22.3 \% |  |  |  | 20.8 \% |  | 22.2 \% |  |  |  | 23.3 \% |
| EBITDA |  | 29.7 \% |  |  |  | 26.8 \% |  | 29.5 \% |  |  |  | 29.2 \% |
| Capital expenditures | \$ | 5,447 |  |  | \$ | 8,871 | \$ | 17,446 |  |  | \$ | 22,138 |
| Business acquistions and other additions to long-lived assets |  | 114 |  |  |  | 51,836 |  | 894 |  |  |  | 52,177 |

The acquired newspapers provided $85 \%$ of the increase in total operating revenues in the quarter and $82 \%$ year-to-date. On a pro forma basis, assuming all newspapers were owned for the full period in both years, total operating revenues increased $4.4 \%$ in the quarter and 5.3\% year-to-date. Advertising revenues increased 6.2\% in the quarter and 6.7\% year-to-date, on the same pro forma basis. On a pro forma basis classified advertising increased $12.0 \%$ year-over-year in the first quarter, $9.1 \%$ in the second quarter and $4.4 \%$ in the third quarter.

Excluding the acquired newspapers, employee compensation increased $2.4 \%$, other operating expenses decreased $5.1 \%$, and EBITDA increased $13 \%$ in the third quarter. Excluding the acquired newspapers, EBITDA increased $3.5 \%$ in the first quarter and $1 \%$ in the second quarter. More favorable year-over-year newsprint price comparisons and smaller increases in newsprint consumption contributed to the improvement in third quarter year-over-year growth in EBITDA compared to the prior quarters.

Newsprint prices in the third quarter of 1998 were approximately $5 \%$ higher than in the third quarter of 1997, after increasing $15 \%$ in the first quarter and $8 \%$ in the second quarter. Excluding the acquired newspapers, newsprint consumption increased 1\%. At the current price, the cost of newsprint would increase approximately $9 \%$ in the fourth quarter, including the effects of the acquired newspapers.

| ( in thousands ) | Quarterly Period |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1998 | Change |  | 1997 |  | 1998 | Change |  | 1997 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |
| Local | 36,749 | (8.2)\% | \$ | 40,040 | \$ | 121,503 | (0.6)\% | \$ | 122,270 |
| National | 27,613 | (13.7)\% |  | 32,006 |  | 93,618 | (6.3)\% |  | 99, 862 |
| Political | 3,767 |  |  | 367 |  | 7,249 |  |  | 620 |
| Other | 4,486 | (0.1)\% |  | 4,492 |  | 13,793 | (1.3)\% |  | 13,978 |
| Total operating revenues | 72,615 | (5.6)\% |  | 76,905 |  | 236,163 | (0.2)\% |  | 236,730 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits | 25,971 | 0.1 \% |  | 25,956 |  | 79,180 | 2.6 \% |  | 77,176 |
| Program and copyright costs | 13,925 | 17.6 \% |  | 11, 844 |  | 40,609 | 19.4 \% |  | 34, 018 |
| Other | 12,490 | (7.1)\% |  | 13,439 |  | 38,178 | 3.6 \% |  | 36,853 |
| Depreciation and amortization | 5,871 | (4.6)\% |  | 6,154 |  | 18,435 | 0.6 \% |  | 18,324 |
| Total operating expenses | 58,257 | 1.5 \% |  | 57,393 |  | 176,402 | 6.0 \% |  | 166,371 |
| Operating income | 14,358 | (26.4)\% | \$ | 19,512 | \$ | 59,761 | (15.1)\% | \$ | 70,359 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |
| EBITDA | 20,229 | (21.2)\% | \$ | 25,666 | \$ | 78,196 | (11.8)\% | \$ | 88,683 |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |
| Operating income | 19.8 \% |  |  | 25.4 \% |  | 25.3 \% |  |  | 29.7 \% |
| EBITDA | 27.9 \% |  |  | 33.4 \% |  | 33.1 \% |  |  | 37.5 \% |
| Capital expenditures | 8,931 |  | \$ | 2,992 | \$ | 20,927 |  | \$ | 9,310 |
| Business acquisitions and other |  |  |  |  |  |  |  |  |  |
| The demand for local and national television advertising declined sharply in most of the Company's television markets during the third quarter. The decline was due to a number of factors, including: |  |  |  |  |  |  |  |  |  |
| Continued softness in automobile advertising. |  |  |  |  |  |  |  |  |  |
| The negative effect that mergers and reorganizations in the telecommunications, grocery, financial and packaged goods industries are having on advertising. |  |  |  |  |  |  |  |  |  |
| The Company's dependence upon poorly rated $A B C$ network programming as a lead in to the late news in its six largest markets. |  |  |  |  |  |  |  |  |  |
| Increased political advertising softened the effect on year-over-year revenue comparisons. While political advertising is expected to increase as election day nears, advance sales in other categories indicate the softness in television advertising will continue into the fourth quarter. |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| The increase in program costs is primarily due to the higher cost of |  |  |  |  |  |  |  |  |  |
| five stations. The costs of developing locally-produced shows |  |  |  |  |  |  |  |  |  |
| contributed to the year-to-date increase in other operating expenses. |  |  |  |  |  |  |  |  |  |


| ( in thousands ) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 | Change |  | 1997 |  | 1998 | Change |  | 1997 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Advertising | \$ | 22,522 | 195.3 \% | \$ | 7,628 | \$ | 65,394 | 212.3 \% | \$ | 20,939 |
| Affiliate fees |  | 9,491 | 79.0 \% |  | 5,302 |  | 27,565 | 94.1 \% |  | 14,203 |
| Other |  | 1,169 | 105.8 \% |  | 568 |  | 3,356 |  |  | 951 |
| Total operating revenues |  | 33,182 | 145.8 \% |  | 13,498 |  | 96,315 | 166.9 \% |  | 36,093 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 8,835 | 200.9 \% |  | 2,936 |  | 25,437 | 204.0 \% |  | 8,368 |
| Programming and production costs |  | 11,018 | 110.5 \% |  | 5,235 |  | 28,556 | 95.0 \% |  | 14,642 |
| Other |  | 13,978 | 149.7 \% |  | 5,598 |  | 41,630 | 153.7 \% |  | 16,407 |
| Depreciation and amortization |  | 2,616 |  |  | 504 |  | 7,852 |  |  | 1,464 |
| Total operating expenses |  | 36,447 | 155.4 \% |  | 14,273 |  | 103,475 | 153.1 \% |  | 40,881 |
| Operating income (loss) | \$ | $(3,265)$ |  | \$ | (775) | \$ | $(7,160)$ |  | \$ | $(4,788)$ |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| EBITDA | \$ | (649) |  | \$ | (271) | \$ | 692 |  | \$ | $(3,324)$ |
| Capital expenditures | \$ | 1,718 |  | \$ | 3,035 | \$ | 2,852 |  | \$ | 4,170 |
| Business acquisitions and other additions to long-lived assets |  | 460 |  |  | $(2,454)$ |  | 4,050 |  |  | 24,443 |

The October 1997 acquisition of Food Network provided approximately 50\% of the increase in operating revenues for the quarter and year-to-date periods. The remaining increase in advertising and affiliate fee revenues is primarily due to the increase in cable television systems that carry HGTV, and, therefore, the increase in potential audience According to the Nielsen Homevideo Index, HGTV was telecast to 45.1 million homes in September 1998, up 11.8 million from September 1997 and 2.9 million in the quarter. Food Network was telecast to 34.5 million homes in September 1998, up 6.8 million from September 1997 and 1.3 million in the quarter.

Other operating revenues includes the sale of merchandise and the sale of programming in international markets.

Third quarter 1998 EBITDA was reduced by development costs of $\$ 1,000,000$ for extensions of the HGTV brand. Such costs totaled $\$ 2,700,000$ in the year to date period. The other increases in operating expenses are consistent with the increases in revenue.

Third quarter EBITDA for HGTV was \$900,000 in 1998 and (\$900,000) in 1997. Year-to-date EBITDA was $\$ 6,100,000$ in 1998 and ( $\$ 4,400,000$ ) in 1997. Operating income (losses) for the quarterly periods were \$200,000, \$6,000 after-tax, \$0.00 per share, in 1998 and (\$1,400,000), (\$1,000,000) after-tax, (\$.01) per share, in 1997. Year-to-date operating income (losses) totaled \$4,200, 000, \$2,400,000 after-tax, $\$ .03$ per share, in 1998 and ( $\$ 5,800,000$ ), ( $\$ 3,900,000$ ) after-tax, (\$.05) per share, in 1997.

EBITDA for Food Network was $(\$ 2,300,000)$ in the third quarter of 1998 and (\$6,500,000) year-to-date. Operating income (losses) for Food Network totaled (\$4,200,000), (\$2,600,000) after-tax, (\$.03) per share, for the quarter and (\$12,400,000), (\$7,800,000) after-tax, (\$.10) per share, year-to-date.

The Company generates significant cash flow from operating activities, primarily from its newspaper and broadcast television operating segments. There are no significant legal or other restrictions on the transfer of funds among the Company's business segments. Cash flow provided by the operating activities of the newspaper and broadcast television segments in excess of the capital expenditures of those segments are used primarily to invest in the category television segment, to fund corporate expenditures, or to invest in new businesses. Management expects total cash flow from operating activities in 1998 will be sufficient to meet the Company's expected total capital expenditures, required interest payments and dividend payments.

Cash flow from operating activities was $\$ 178,000,000$ in the first nine months of 1998 compared to $\$ 164,000,000$ in the 1997 period. The improvement was due to the increase in EBITDA and a decrease in accounts receivable from customers, offset by an increase in interest and income tax payments.

In 1997 the Board of Directors authorized, subject to business and market conditions, the purchase of up to 4,000,000 of the Company's Class A Common Shares. The Company repurchased 1,269,800 shares at a cost of $\$ 62,200,000$ in the first nine months of 1998 and 621,000 shares at a cost of $\$ 25,700,000$ in the second half of 1997 . The Company repurchased an additional 1,132,000 shares in October 1998. In November 1998 The Board of Directors authorized an increase in the number of shares to $6,000,000$.

Net debt (borrowings less cash equivalent and other short-term investments) totaled \$730,000,000 at September 30, 1998 and was $41 \%$ of total capitalization. Management believes the Company's cash flow from operations and substantial borrowing capacity, taken together, provide adequate resources to fund expansion of existing businesses and the development or acquisition of new businesses.

## YEAR 2000 READINESS

Description and Company Plans
The Year 2000 ("Y2K") issue results from computer programs, computer equipment and certain embedded chips using two digits rather than four to define the year. Computer applications and equipment that use date-sensitive software or date-sensitive embedded chips may recognize a date of "00" as the year 1900 instead of the year 2000. As a result, those computer applications may fail or improperly process financial transactions

The Company's Y2K remediation project includes the following phases: identification and assessment of the Y2K issue, determination of required revisions to or replacements of affected computer applications and equipment, testing of those revisions and replacements, and developing contingency plans in the event that revisions and replacements are not completed timely or do not fully remediate the Y 2 K issues.

Identification and Assessment of Y2K Issues
The identification and assessment phase, which is substantially complete, included a comprehensive inventory of internally developed computer applications, computer applications and computer hardware purchased or licensed from third parties (which includes the majority of the Company's computer software applications), and other equipment with embedded chips. The inventoried applications and equipment were evaluated to identify Y2K issues. Y2K issues were identified based upon review of applications and equipment by the Company and/or communication with the vendor. This phase also included an assessment of the impact of failing to remediate identified Y2K issues on the Company's business operations, results of operations, and financial condition. Based upon the identification of Y2K issues and assessment of the effect of those issues, each of the computer applications and items of equipment with embedded chips were assigned to one of the following categories: 1) applications and equipment with Y2K issues that, if they were to fail, would seriously impair the Company's ability to operate its business, 2) applications and equipment with Y2K issues for which the Company has feasible alternatives, 3) applications and equipment found to be compliant or certified compliant by the vendor, and 4) noncompliant applications and equipment that will have little or no effect on business operations. The Company has created a central data base identifying all inventoried applications and equipment, Y2K issues identified, the priority of remediation based upon the perceived business risk, the probable method of remediation (upgrade or replace), and targeted remediation completion date. Approximately $20 \%$ of the Company's applications were classified in the highest priority and approximately $25 \%$ in the second priority.

The identification and assessment phase also included communications with significant vendors, suppliers and customers to determine the extent to which the Company's systems and business operations are vulnerable if those third parties fail to remediate their own Y2K issues.

Y2K Remediation Efforts
The Company's plan of remediation includes a mix of installing new applications and equipment, upgrading existing applications and equipment, retiring obsolete systems and equipment, and confirming significant third party compliance. A discussion of the identified Y2K issues that could materially affect each of the Company's business segments and the Company's plan of remediation follows.

Newspapers
The Company uses a variety of newspaper circulation, advertising and editorial computer systems in the production of its newspapers. The Company began replacing most of its internally developed software with applications developed by third-party software vendors and upgrading othe applications several years ago. Many of these systems have been installed and implemented. Approximately $80 \%$ of the Company's circulation systems, $60 \%$ of its advertising systems, and 65\% of its editorial systems are currently Y2K compliant, have been certified by the software vendor to be compliant, or have only minor Y2K issues that would not result in a significant disruption of business operations. Vendors for most of the remaining systems have Y2K-compliant upgrades currently available. Remediation of the noncompliant systems is expected to be completed through early third quarter of 1999, with most upgrades and replacements being completed in the first quarter of 1999.

Equipment and applications used in producing, printing, sorting and distributing newspapers use software or embedded chips that are not Y2K compliant. The Company has determined that in many instances this equipment is not date dependent and the internal calendars can be set back to an earlier year without affecting the operation of the equipment. Other equipment and software will have to be upgraded or replaced.

Most of the Company's newspapers receive newsprint via truck, however the Company's Denver newspaper relies on rail transportation for newsprint delivery. The Company anticipates increasing its newspaper inventories in the latter part of 1999 to mitigate the effect of any temporary disruption in the delivery of newsprint or any disruption in the operation of newsprint mills.

The Company's Cincinnati, Birmingham and Albuquerque newspapers operate under joint operating agreements ("JOAs") whereby the Company receives a portion of the JOA profits from the managing party. The Company's share of JOA profits could be adversely affected if those managing parties experience a significant disruption in business operations.

Broadcast Television
The Company receives network and syndicated programming via satellite
The Company's receipt of that programming is dependent upon the broadcast networks and program syndicators resolving their Y2K issues. NBC has scheduled Y2K testing of its affiliate network. The Company expects to perform similar testing with $A B C$. The Company does not anticipate any disruption in receiving programming from the broadcast networks or syndicators, but in the event of such a disruption the Company has alternative programming available.

The Company uses advertising inventory management software to manage, schedule and bill advertising in each of the Company's broadcast television markets. This software is licensed from two different vendors. One of the systems, used in three of the Company's markets, has been certified by the vendor to be Y2K compliant. The other system must be upgraded. The vendor has informed the Company that Y2K compliant version of its software will be available in the early part of the second quarter of 1999. The Company expects to complete installation of the upgrades by the second quarter of 1999.

The Company utilizes equipment and software to automate
the insertion of advertising into program breaks. This equipment has been found to be noncompliant and must be upgraded or replaced. Failure of this software or equipment would not materially disrupt the Company's business operations as this process could be performed manually.

The Company uses various broadcast and studio equipment to produce and transmit its broadcast signals. Although much of this equipment includes embedded chips, the Company believes the equipment will continue to function after 1999. The Company is currently testing this equipment. If such testing indicates that the operation of the equipment is affected by Y2K issues, the necessary upgrades or replacements would be installed by the second quarter of 1999.

Category Television
The Company uses advertising inventory management software to manage, schedule and bill advertising. Some of these systems are currently Y2K compliant. Y2K compliant versions of remaining software applications will be installed by the end of the first quarter of 1999.

The Company utilizes equipment and software to automate the insertion of advertising into program breaks. Approximately 50\% of this equipment has been found to be noncompliant and must be upgraded or replaced. Failure of this software or equipment would not materially disrupt the Company's business operations as this process could be performed manually.

The Company transmits its network programming to cable television and direct broadcast satellite systems via satellite. Broadcast and studio equipment used to produce and transmit the Company's signal is considered to be approximately $50 \%$ compliant. The Company has determined that certain equipment, while noncompliant, will continue to function after 1999, therefore it does not need to be upgraded or replaced. Noncompliant equipment that could affect the production and transmission of a signal is scheduled to be upgraded or replaced by the end of the second quarter of 1999.

The Company currently understands that the satellites used in transmitting the Company's networks are Y2K compliant and expects to receive written assurances to that effect. However, the Company understands that headend equipment controlling set-top boxes for virtually all cable television subscribers is presently not Y2K compliant. The Company currently believes that failure of this equipment could potentially prevent cable television systems from delivering the Company's programming to viewers. The Company understands that equipment and set-top box manufacturers have recently developed solutions that cable television systems have begun to install in their headend equipment. The Company anticipates that this issue will be remediated, but that process is not within the Company's control.

Testing of Upgrades and Replacements
The Company's Y2K remediation program includes testing of applications and equipment identified by the Company as compliant or certified as compliant by the vendor. The Company's program also includes testing of upgrades and replacements during installation and upon completion. Testing includes the use of dates which simulate transactions and environments, both before and after the year 2000, including leap year. While that testing provides assurance that the upgrades and replacements installed by the Company perform as designed, it is not possible for the Company to completely simulate the effect of the year 2000 when testing the Company's systems, and certain embedded chips can not be tested.

Costs of Y2K Remediation Program
To date costs of achieving Year 2000 compliance, including capital spending, have not been material to the Company's results of operations, its cash flow or its financial position, and such costs are not expected to be material in the remainder of 1998 or 1999. Costs of the Company's Y2K remediation program, including those incurred to date, are expected to total less than $\$ 10,000,000$. The costs have been financed through cash flows from operations. Most computer systems and equipment that have been or are scheduled to be replaced whould have been replaced regardless of the Y2K issue, although the Y2K issue has slightly accelerated the Company's replacement plans. The Company believes that the acceleration of these projects has not resulted in the deferral of other information technology projects that would have a material effect on the Company's results of operations or fianancial condition.

Risks of Y2K Issues and Contingency Plans
Like all large companies, the Company is dependent on the continued functioning of basic, heavily computerized services such as banking, telephony and electric power. The Company is making considerable effort to ensure that the third parties upon which it relies are addressing their Y 2 K issues, but cannot predict the likelihood of those issues being remedied, or the costs to the Company if such issues are not remedied. The Company believes the possibility of failure of these critical third party systems is remote.

The Company's Y2K remediation program includes contingency planning to ensure business continuity in each of the company's markets. Such plans will address a variety of internal and external scenarios that might occur as a result of the Y2K issue, and will specify alternatives if any Y2K-related business disruption occurs. The Company expects to complete such contingency plans in early 1999, and will update those plans throughout the remainder of 1999 based upon the progress of the Y2K remediation program.

Management believes it has an effective program to resolve the Y2K issue in a timely manner and that its Y2K issues will be remediated. Based upon assessment of its internal systems and the status of its Y2K remediation efforts, the Company does not expect the Y2K issue to pose significant problems for its operations or to have a material effect on its results of operations or financial condition. However, if the Company is unable to complete its Y2K remediation program, or if its Y2K remediation program does not fully remediate the effects of the Y2K issue, the Company could experience a material disruption in its business operations. In addition, disruptions in the general economy as a result of the Y2K issue could lead to a reduction of advertising spending which could adversely affect the Company.

THE E. W. SCRIPPS COMPANY

Index to Exhibits

Exhibit
No.
Item
Page

E-2
( in thousands )

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of $20 \%$ - to 50\%-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies

Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES

Three months ended September 30,
1998
1997

Nine months ended September 30,

| \$ | 45,014 | \$ | 68,406 | \$ | 154,177 | \$ | 190,399 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 13,024 |  | 3,313 |  | 39,216 |  | 10,172 |
| \$ | 58,038 | \$ | 71,719 | \$ | 193,393 | \$ | 200,571 |
| \$ | 11,712 | \$ | 2,300 | \$ | 35,471 | \$ | 7,350 |
|  | 122 |  | 352 |  | 222 |  | 773 |
|  | 1,312 |  | 1,013 |  | 3,745 |  | 2,822 |
|  | 20 |  | 20 |  | 60 |  | 60 |
| \$ | 13,166 | \$ | 3,685 | \$ | 39,498 | \$ | 11,005 |
|  | 4.41 |  | 19.46 |  | 4.90 |  | 18.23 |

## 9-MOS

DEC-31-1998
SEP-30-1998

$$
2,529
$$

196,437
7,723 15, 896
380,718
421, 080
2,268,106
483,345

$$
\begin{array}{cc}
0 & 501,840 \\
& 0 \\
& 1,062,267
\end{array}
$$

2,268,106

0
1, 057, 150

861,100
5,932
35,471
154,409
87,580 63,191
87,580
$0_{0}^{0}$
0
87,580
$\$ 1.09$
$\$ 1.08$

