## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2000

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to

Commission File Number 0-16914
THE E. W. SCRIPPS COMPANY
(Exact name of registrant as specified in its charter)
Ohio 31-1223339
(State or other jurisdiction of
(I.R.S. Employer incorporation or organization)

Identification Number)
312 Walnut Street
Cincinnati, Ohio 45202
(Address of principal executive offices)
(Zip Code)
Registrant's telephone number, including area code: (513) 977-3000

## Not Applicable

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $X$
No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of July 31, 2000 there were 59,341,756 of the Registrant's Class A Common Shares outstanding and 19,216,913 of the Registrant's Common Voting Shares outstanding.

INDEX TO THE E. W. SCRIPPS COMPANY REPORT ON FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 2000

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## ITEM 1. FINANCIAL STATEMENTS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
The information required by this item is filed as part of this Form 10-Q See Index to Financial Information at page F-1 of this Form 10-Q.

## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company is involved in litigation arising in the ordinary course of business, such as defamation actions and various governmental and administrative proceedings relating to renewal of broadcast licenses, none of which is expected to result in material loss.

ITEM 2. CHANGES IN SECURITIES
There were no changes in the rights of security holders during the quarter for which this report is filed

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
There were no defaults upon senior securities during the quarter for which this report is filed.

The following table presents information on matters submitted to a vote of security holders at the 2000 Annual Meeting of Shareholders.

Election of Directors:
Daniel J. Meyer
Nicholas B. Paumgarten
Nicholas B. Paum
Ronald W. Tysoe
Julie A. Wrigley
Common Voting Shares:
Election of Directors:
William R. Burleigh
John H. Burlingame
Kenneth W. Lowe
Nackey E. Scagliotti
Charles E. Scripps
Edward W. Scripps
Paul K. Scripps
Julie A. Wrigley
Amend the 1997 Long-Term Incentive Plan
Approve the Executive Bonus Plan

53, 904, 126
53,904,196 158,362
53,904,196 158,362
53,904,107 158,451
$18,013,133$
18, 013, 133
18, 013, 133
18, 013, 133
18, 013, 133
18, 013, 133
18, 013, 133
18, 013, 133
$18,013,133$
$18,013,133$

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

## Exhibits

The information required by this item is filed as part of this Form 10-Q. See Index to Exhibits at page E-1 of this Form 10-Q.

Reports on Form 8-K
No reports on Form $8-\mathrm{K}$ were filed during the quarter for which this report is filed.

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE E. W. SCRIPPS COMPANY

| Dated: August 3, 2000 | BY: D. J. Castellini |
| :--- | :--- |
|  | D. J. Castellini |
|  | Senior Vice President and |
| Chief Financial Officer |  |

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## CONSOLIDATED BALANCE SHEETS

| ( in thousands ) | $\begin{gathered} \text { June 30, } \\ 2000 \\ \text { (Unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 1999 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 1999 \\ \text { (Unaudited) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 15,326 | \$ | 10,456 | \$ | 12,386 |
| Accounts and notes receivable (less |  |  |  |  |  |  |
| allowances -\$12,990, \$11,266, \$10,721) |  | 286,011 |  | 280,829 |  | 239,719 |
| Program rights and production costs |  | 80,502 |  | 93, 001 |  | 81, 811 |
| Network distribution fees |  | 18,601 |  | 17,899 |  | 15,854 |
| Inventories |  | 15,766 |  | 16,235 |  | 14,086 |
| Deferred income taxes |  | 27,443 |  | 27,769 |  | 25,136 |
| Miscellaneous |  | 32,088 |  | 31, 095 |  | 34,128 |
| Total current assets |  | 475,737 |  | 477,284 |  | 423,120 |
| Investments |  | 241,007 |  | 205,864 |  | 171,056 |
| Property, Plant and Equipment |  | 482,497 |  | 485,596 |  | 478,506 |
| Goodwill and Other Intangible Assets |  | 1,208,648 |  | 1,191,718 |  | 1,189,988 |
| Other Assets: |  |  |  |  |  |  |
| Program rights and production costs (less current portion) |  | 81,320 |  | 75,702 |  | 41,117 |
| Network distribution fees (less current portion) |  | 48,342 |  | 50, 066 |  | 53,038 |
| Miscellaneous |  | 27,128 |  | 33,974 |  | 34,560 |
| Total other assets |  | 156,790 |  | 159,742 |  | 128,715 |
| TOTAL ASSETS | \$ | 2,564,679 | \$ | 2,520,204 | \$ | 2,391,385 |

See notes to consolidated financial statements.

|  | As of |
| :---: | :---: |
| June 30, | December 31, |
| 2000 | 1999 |
| (Unaudited) |  |

June 30, 1999 (Unaudited)
LIABILITIES AND STOCKHOLDERS' EQUITY
Current Liabilities:
Current portion of long-term debt
Accounts payable
Customer deposits and unearned revenue
260,170
\$
2601,918
91,918
Accrued liabilities:
Employee compensation and benefits
43,581
Employee compensation and
Network distribution fees
43,581
46,696
Miscellaneous
65,127
Total current liabilities
548,570
Deferred Income Taxes
147,275
Long-Term Debt (less current portion)
501, 855
Other Long-Term Obligations and Minority Interests (less current portion)
132,791
Stockholders' Equity:
Preferred stock, $\$ .01$ par - authorized: 25,000,000 shares; none outstanding
Common stock, $\$ .01$ par:
Class A - authorized: 120,000,000 shares; issued and
outstanding: 59,306,189; 58,925,449; and 58,933,789 shares 593
Voting - authorized: 30,000,000 shares; issued and
outstanding: 19,216,913; 19,216,913; and 19,218,913 shares
Total
Additional paid-in capital
Additional paid-in
Retained earnings
Retained earnings
Unrealized gains on securities available for sale
Foreign currency translation adjustment
59
19
785
152, 395
Unvested restricted stock awards
Total stockholders' equity
59,317
700
Total stockholders' equity
$(9,744)$
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY
\$ 2,564,679
1,234,188

| 267,600 |  |  |
| ---: | ---: | ---: |
| 116,201 | $\$$ | 271,383 |
| 40,583 |  | 39,357 |
|  |  | 45,200 |
| 46,464 |  | 39,453 |
| 41,712 |  | 61,239 |
| 64,908 |  | 529,152 |
| 577,468 |  | 127,726 |
| 143,912 |  | 503,295 |
| 501,847 |  | 122,952 |

        589
            192
            781
        136, 731
        136,731
        973, 432
        57,298
            973
        \((4,940)\)
        1,164,275
        192
        781
        140,160
    924,613
48,542
164
$(6,000)$
$1,108,260$
\$
260,170
91,918
41,078
43,581
46,696
65,127
548,570
147,275
501,855
132,791
See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME ( UNAUDITED )

|  | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 |  | 1999 |  | 2000 |  | 1999 |
| Operating Revenues: |  |  |  |  |  |  |  |  |
| Advertising | \$ | 345,926 | \$ | 299,112 | \$ | 663,625 | \$ | 582,089 |
| Circulation |  | 36, 314 |  | 37,939 |  | 74,663 |  | 78,363 |
| Licensing |  | 17,409 |  | 15,285 |  | 33,660 |  | 31, 051 |
| Affiliate fees |  | 14,535 |  | 12,702 |  | 29,165 |  | 24,639 |
| Joint operating agency distributions |  | 12,266 |  | 13,430 |  | 23,149 |  | 24,347 |
| Other |  | 12,774 |  | 12,817 |  | 25,821 |  | 27,056 |
| Total operating revenues |  | 439,224 |  | 391, 285 |  | 850,083 |  | 767,545 |
| Operating Expenses: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 129,314 |  | 123, 031 |  | 256,606 |  | 241,011 |
| Newsprint and ink |  | 39,429 |  | 34,282 |  | 76,621 |  | 71,585 |
| Amortization of purchased programming |  | 29,332 |  | 22,160 |  | 57,370 |  | 45,747 |
| Other operating expenses |  | 119,774 |  | 101,771 |  | 237,046 |  | 207,435 |
| Depreciation |  | 17,185 |  | 14, 051 |  | 34,259 |  | 30, 404 |
| Amortization of intangible assets |  | 10, 071 |  | 9,716 |  | 19,805 |  | 19,352 |
| Total operating expenses |  | 345,105 |  | 305,011 |  | 681,707 |  | 615,534 |
| Operating Income |  | 94,119 |  | 86,274 |  | 168,376 |  | 152,011 |
| Other Credits (Charges): |  |  |  |  |  |  |  |  |
| Interest expense |  | $(13,481)$ |  | $(11,026)$ |  | $(26,117)$ |  | $(22,099)$ |
| Investment results, net of expenses |  | $(1,449)$ |  | 581 |  | $(10,511)$ |  | 515 |
| Net gains on divested operations |  |  |  |  |  | 6,269 |  |  |
| Miscellaneous, net |  | 45 |  | 1, 071 |  | 991 |  | 2,439 |
| Net other credits (charges) |  | $(14,885)$ |  | $(9,374)$ |  | $(29,368)$ |  | $(19,145)$ |
| Income Before Taxes and Minority Interests |  | 79,234 |  | 76,900 |  | 139,008 |  | 132,866 |
| Provision for Income Taxes |  | 32,551 |  | 31,556 |  | 57,665 |  | 54,488 |
| Income Before Minority Interests |  | 46,683 |  | 45,344 |  | 81,343 |  | 78,378 |
| Minority Interests |  | 1,063 |  | 1,113 |  | 2,119 |  | 2,146 |
| Net Income | \$ | 45,620 | \$ | 44,231 | \$ | 79,224 | \$ | 76,232 |
| Net Income per Share of Common Stock: |  |  |  |  |  |  |  |  |
| Diluted |  | . 58 |  | . 56 |  | 1.00 |  | . 96 |

## CONSOLIDATED STATEMENTS OF CASH FLOWS ( UNAUDITED )

( in thousands )

|  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net income | \$ | 79,224 | \$ | 76,232 |
| Adjustments to reconcile net income |  |  |  |  |
| to net cash flows from operating activities: |  |  |  |  |
| Depreciation and amortization |  | 54, 064 |  | 49,756 |
| Deferred income taxes |  | 2,597 |  | 5,958 |
| Minority interests in income of subsidiary companies |  | 2,119 |  | 2,146 |
| Network distribution fee amortization greater (less) than payments |  | 5,165 |  | $(9,067)$ |
| Program cost amortization greater (less) than payments |  | $(15,400)$ |  | $(22,841)$ |
| Other changes in certain working capital accounts, net |  | $(22,625)$ |  | $(25,672)$ |
| Miscellaneous, net |  | 10, 496 |  | 6,409 |
| Net operating activities |  | 115,640 |  | 82,921 |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to property, plant and equipment |  | $(26,145)$ |  | $(36,301)$ |
| Purchase of subsidiary company and long-term investments |  | $(87,058)$ |  | $(30,851)$ |
| Sale of subsidiary companies and long-term investments |  | 26,910 |  |  |
| Change in short-term investments, net |  |  |  | 20,166 |
| Miscellaneous, net |  | 4,347 |  | 7,596 |
| Net investing activities |  | $(81,946)$ |  | $(39,390)$ |
| Cash Flows from Financing Activities: |  |  |  |  |
| Increase in long-term debt |  | 55 |  | 5,668 |
| Payments on long-term debt |  | $(7,490)$ |  | $(1,694)$ |
| Repurchase Class A Common shares |  |  |  | $(28,217)$ |
| Dividends paid |  | $(21,921)$ |  | $(21,934)$ |
| Dividends paid to minority interests |  | (785) |  | (784) |
| Miscellaneous, net (primarily employee stock compensation) |  | 1,317 |  | 397 |
| Net financing activities |  | $(28,824)$ |  | $(46,564)$ |
| Increase (Decrease) in Cash and Cash Equivalents |  | 4,870 |  | $(3,033)$ |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of year |  | 10,456 |  | 15,419 |
| End of period | \$ | 15,326 | \$ | 12,386 |
| Supplemental Cash Flow Disclosures: |  |  |  |  |
| Interest paid, excluding amounts capitalized | \$ | 25,784 | \$ | 21,892 |
| Income taxes paid |  | 55,665 |  | 43,647 |
| Destin newspaper traded for Fort Pierce newspaper (see Note 2) |  | 3,857 |  |  |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
AND STOCKHOLDERS' EQUITY ( UNAUDITED )
( in thousands, except share data )

|  | Common Stock | ```Additional Paid-in Capital``` | Retained Earnings | Accumulated Other Comprehensive Income | Unvested Restricted Stock Awards | Total Stockholders' Equity | Comprehensive Income for the Three Months Ended June 30 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balances at December 31, 1998 | \$ 785 | \$ 161,878 | \$ 870,315 | \$ 39,485 | \$ $(3,731)$ | \$ 1, 068,732 |  |

Comprehensive income:


Comprehensive income:

\$ 45,620
$(42,256)$
$(42,256)$
(246)
\$ 3,118

See notes to consolidated financial statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The information disclosed in the notes to consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1999, has not changed materially unless otherwise disclosed herein. Financial information as of December 31, 1999, included in these financial statements has been derived from the audited consolidated financial statements included in that report. In management's opinion all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the interim periods have been made.

Results of operations are not necessarily indicative of the results that may be expected for future interim periods or for the full year.

Joint Operating Agencies - The Company is currently a partner in newspaper joint operating agencies ("JOAs") in three markets. A JOA combines all but the editorial operations of two competing newspapers in a market in order to reduce aggregate expenses and take advantage of economies of scale, thereby allowing the continuing operation of both newspapers in that market. The Newspaper Preservation Act of 1970 ("NPA") provides a limited exemption from anti-trust laws, generally permitting the continuance of JOAs in existence prior to the enactment of the NPA and the formation, under certain circumstances, of new JOAs between newspapers.

On May 12, 2000, the Company and MediaNews Group Inc. filed an application with the U.S. Department of Justice to form a JOA between the Company's Denver Rocky Mountain News and MediaNews Group Inc.'s Denver Post. The 50-year agreement would create a new entity called the Denver Newspaper Agency L.L.C., which would be $50 \%$-owned by each partner. Both partners would contribute certain assets used in the operations of their newspapers to the new entity. In addition, the Company will pay $\$ 60,000,000$ to MediaNews Group Inc.

Net Income Per Share - The following table presents additional information about basic and diluted weighted-average shares outstanding:
( in thousands )

| Three months ended <br> June 30, | Six months ended <br> June 30, |  |  |
| :---: | :---: | :---: | :---: |
| 2000 | 1999 | 2000 | 1999 |
|  |  |  |  |
| 78,115 | 77,937 | 78,078 | 78,017 |
|  |  |  | 184 |
| 735 | 177 | 125 | 837 |
| 785 | 836 | 739 | 79,038 |

Recently Issued Accounting Standards - The Financial Accounting Standards Board issued FAS No. 133 - Accounting for Derivative Instruments and Hedging Activities. The standard, which must be adopted by January 1, 2001, will not have a material effect on the Company's financial position or its results of operations. Under the new standard changes in the fair value of foreign currency forward and option contracts will be initially reported as a separate component of comprehensive income and reclassified into earnings when the related licensing revenue is earned. Newsprint forward contracts will be recorded at fair value and changes in the value of the contracts will be initially reported as a separate component of comprehensive income and reclassified into earnings when the newsprint is consumed. The Company's accounting for put options and zero-cost collars will not change under the new standard.

The Emerging Issues Task Force reached a consensus on Issue 00-2 Accounting for Web Site Development Costs at its March 2000 meeting. The consensus requires capitalization of certain costs incurred in the development of Internet sites. The Company currently capitalizes the cost of computer hardware and software used in the operation of its Internet sites, however all other development costs, such as graphics and other design costs, have been expensed as incurred. The Company will adopt Issue 00-2 effective with the beginning of the third quarter of 2000. The effect on the Company's results of operations in the second half of 2000 is expected to be immaterial.

Reclassifications - For comparative purposes, certain 1999 amounts have been reclassified to conform to 2000 classifications.

## 2. ACQUISITIONS AND DIVESTITURES

## Acquisitions

2000 - In the first quarter the Company acquired the daily newspaper in Fort Pierce, Florida, in exchange for its newspaper in Destin, Florida, and cash, and acquired television station KMCI in Lawrence, Kansas, which the Company had previously operated under a Local Management Agreement.

1999 - In the first quarter the Company acquired the 70\% of Colorado Real Estate On-Line, a provider of real estate listings on the Internet, that it did not already own and acquired an additional 1.86\% interest in The Television Food Network.

The following table presents additional information about the acquisitions:
( in thousands )

|  |  | $\begin{aligned} & \text { Six mc } \\ & 2000 \end{aligned}$ | June 30,$1999$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Goodwill and other intangible assets acquired |  | 40,357 | \$ | 4,250 |
| Other assets acquired |  | 6,518 |  | 58 |
| Total |  | 46,875 |  | 4,308 |
| Fair value of Destin newspaper |  | $(3,857)$ |  |  |
| Liabilities assumed |  | (38) |  | (806) |
| Cash paid |  | 42,980 | \$ | 3,502 |

The acquisitions have been accounted for as purchases. The allocations of the purchase prices are based on preliminary appraised values of the assets acquired and liabilities assumed, and are therefore subject to change. The operating results of the Fort Pierce newspaper are included in the Consolidated Statements of Income from the date of acquisition. Pro forma results are not presented because the combined results of operations would not be significantly different than the reported amounts. The operating results for KMCI were included in the Consolidated Statements of Income while the Company operated the station under the LMA.

2000 - In the first quarter the Company sold its independent telephone directories in Memphis, Tennessee; Kansas City, Missouri; and North Palm Beach, Florida, and traded its Destin, Florida, newspaper and cash for the daily newspaper in Fort Pierce, Florida. The sales and trade resulted in net gains of $\$ 6,300,000, \$ 3,800,000$ after-tax (\$.05 per share).

Included in the consolidated financial statements are the following results of divested operations (excluding gains on sales)
( in thousands )

Operating revenues<br>Operating income (loss)



| Six months ended |  |  |
| :---: | :---: | :---: |
|  |  |  |
| 2000 | 1999 |  |
| \$ 5,505 | \$ | 7,887 |
| 293 |  | 229 |

3. UNUSUAL CREDITS AND CHARGES

In addition to the gains on divested operations described in Note 2, the Company's 2000 net investment income includes recognized net investment losses totaling \$4,300,000 for the quarter and \$6,300,000 year-to-date. Accrued incentive compensation for Scripps Ventures I's portfolio managers was decreased $\$ 3,300,000$ in the second quarter, to $\$ 10,800,000$ in conjunction with the decrease in the net gain on Scripps Ventures I's portfolio of $\$ 22,000,000$, to $\$ 72,000,000$. In the first half of the year accrued incentive compensation was increased $\$ 3,800,000$ in conjunction with the $\$ 25,000,000$ increase in the net gain. Net investment results reduced net income \$1,000,000 (\$.01 per share) for the quarter and \$6,800,000 (\$.09 per share) year-to-date.

The combined effect of unusual credits and charges was to reduce 2000 net income $\$ 1,000,000$ ( $\$ .01$ per share) for the quarter and $\$ 3,100,000$ (\$.04 per share) year-to-date.

## 4. LONG-TERM DEBT

Long-term debt consisted of the following:
( in thousands

Variable rate credit facilities, including commercial paper
\$100 million, $6.625 \%$ note, due in 2007
\$100 million, 6.375\% note, due in 2002
Other notes
Total long-term debt
Current portion of long-term debt
Long-term debt (less current portion)

The Company has a Competitive Advance and Revolving Credit Facility Agreement, which permits aggregate borrowings up to \$700,000,000 (the "Variable Rate Credit Facilities"). The Variable Rate Credit Facilities are comprised of two unsecured lines, one limited to $\$ 400,000,000$ principal amount maturing in 2000, and the other limited to $\$ 300,000,000$ principal amount maturing in 2002. Borrowings under the Variable Rate Credit Facilities are available on a committed revolving credit basis at the Company's choice of three short-term rates or through an auction procedure at the time of each borrowing. The Variable Rate Credit Facilities are also used by the Company in whole or in part, in lieu of direct borrowings, as credit support for its commercial paper. The weighted-average interest rates on the Variable Rate Credit Facilities were 6.7\% at June 30, 2000, 6.0\% at December 31, 1999, and 5.0\% at June 30, 1999.

Investments consisted of the following:
( in thousands )

Securities available for sale (at market value):
Time Warner common stock (1,344,000 shares)
Centra Software (1,792,500 common shares)
garden.com Inc. (2,414,000 common shares and 276,000 warrants)
iVillage Inc. (270,000 common shares)
Other

Total available-for-sale securities
Investments accounted for using the equity method
Other (primarily investments in private companies, at adjusted cost)
Total investments

Unrealized gains on securities available for sale

As of

Investments available for sale represent securities in publicly traded companies, and are recorded at fair value. Fair value is based upon the closing price of the security on the reporting date. In the first quarter of 2000 Centra Software completed an initial public offering of its common stock. In the third quarter of 1999 garden.com completed an initial public offering of its common stock and the Company sold its interest in Family Point, Inc. to iVillage for cash and stock. These investments had previously been included in the other category.

The Company intends to sell its iVillage investment in 2000, at the end of the mandatory lock-up period. The Company has executed a zero-cost collar on 229,000 iVillage shares, giving the company the right to sell those shares at prices between $\$ 21.02$ and $\$ 22.65$ and giving the counter party the right to purchase the shares at prices between $\$ 24.35$ and $\$ 26.24$. The closing price of iVillage common stock was $\$ 8.44$ on June 30, 2000.

The values of several of the Company's investments in available for sale securities declined below historical cost during the second quarter. Investment results (see Note 3) in the year-to-date period include a total of $\$ 6,200,000$ in write-downs to market value for such investments.

Securities of private companies do not trade in public markets, so they do not have readily determinable fair values. However, if fair value is assumed to be the price from the most recent round of financing or, for some securities, less based on management's judgment of the circumstances, then the total estimated value of these investments was $\$ 156,000,000$ on June 30, 2000, and $\$ 91,000,000$ on December 31, 1999. There can be no assurance as to the amounts the Company would receive if these securities were sold.

The Company's Scripps Ventures Funds I and II invest in new businesses focusing primarily on new media technology. Scripps Ventures I invested $\$ 50,000,000$. The managers' compensation includes a share of the portfolio's cumulative net gain (realized and unrealized) through June 2001 if a specified minimum return is achieved. This incentive compensation, which will be paid in 2001, was $\$ 10,800,000$ at June 30, 2000, based on the portfolio's net gain of $\$ 72,000,000$. Scripps Ventures II is authorized to invest up to \$100,000,000, and \$29,200,000 was invested as of June 30, 2000. The managers have a minority equity interest in the return on Scripps Ventures II's investments if a specified minimum return is achieved.


December 31,

June 30, 2000

| 97,227 | $\$$ | 97,648 |
| ---: | ---: | ---: |
|  |  |  |
| 22,636 |  |  |
| 5,897 |  | 5,723 |
| 9,177 |  |  |
|  |  | 103,371 |
| 134,937 |  | 6,333 |
| 7,578 |  | 61,352 |
| 63,349 |  |  |
|  |  | 171,056 |

74,727

## 6. SEGMENT INFORMATION

The Company's reportable segments are strategic businesses that offer different products and services. The Company primarily evaluates the operating performance of its segments based on earnings before interest, income taxes, depreciation and amortization ("EBITDA"), excluding unusual items and all credits and charges classified as nonoperating in the Consolidated Statements of Income. No single customer provides more than $10 \%$ of the Company's revenue. The Company derives less than $10 \%$ of its revenues from markets outside of the U.S.

Financial information for the Company's business segments is as follows:
( in thousands )

OPERATING REVENUES
Newspapers
Category media
Broadcast television
Licensing and other media
Total

## EBITDA

Newspapers
Category media
Broadcast television
Licensing and other media
Corporate
Total

## DEPRECIATION

Newspapers
Category media
Broadcast television
Licensing and other media
Corporate
Total
AMORTIZATION OF INTANGIBLE ASSETS
Newspapers
Category media
Broadcast television
Licensing and other media
Total
OPERATING INCOME
Newspapers
Category media
Broadcast television
Licensing and other media
Corporate
Total
OTHER NONCASH ITEMS
Category media
Broadcast television
Total
\$ 2
Three months ended
June 30,
2000 ,
\$ 239,273
86,466
87,471
26, 014
\$ 439,224
\$ 64,016
25,17
32,91
4,
4, 435
\$ 121,375

| \$ | 10,359 | \$ | 8,383 |
| ---: | ---: | ---: | ---: |
|  | 1,584 |  | 634 |
|  | 4,725 |  | 4,408 |
|  | 250 |  | 375 |
|  | 267 |  | 251 |
| $\$$ | 17,185 | $\$$ | 14,051 |


| $\$$ | 5,787 | $\$$ | 5,593 |
| ---: | ---: | ---: | ---: |
|  | 1,873 |  | 1,608 |
|  | 2,356 |  | 2,374 |
|  | 55 |  | 141 |
| $\$$ | 10,071 | $\$$ | 9,716 |



Six months ended June 30,

| \$ | 470,183 | \$ | 450,442 |
| :---: | :---: | :---: | :---: |
|  | 159,789 |  | 105,786 |
|  | 164,158 |  | 156,972 |
|  | 55,953 |  | 54,345 |
| \$ | 850,083 | \$ | 767,545 |
| \$ | 126,609 | \$ | 135,400 |
|  | 40,517 |  | 19,284 |
|  | 56,464 |  | 49,157 |
|  | 8,411 |  | 6,775 |
|  | $(9,561)$ |  | $(8,849)$ |
| \$ | 222,440 | \$ | 201,767 |
| \$ | 20,404 | \$ | 17,760 |
|  | 3,441 |  | 2,449 |
|  | 9,409 |  | 9,103 |
|  | 501 |  | 601 |
|  | 504 |  | 491 |
| \$ | 34,259 | \$ | 30,404 |
| \$ | 11,378 | \$ | 11,239 |
|  | 3,600 |  | 3,182 |
|  | 4,708 |  | 4,740 |
|  | 119 |  | 191 |
| \$ | 19,805 | \$ | 19,352 |
| \$ | 94,827 | \$ | 106,401 |
|  | 33,476 |  | 13,653 |
|  | 42,347 |  | 35,314 |
|  | 7,791 |  | 5,983 |
|  | $(10,065)$ |  | $(9,340)$ |
| \$ | 168,376 | \$ | 152,011 |
|  | $(10,089)$ | \$ | $(32,720)$ |
|  | (146) |  | 812 |
| \$ | $(10,235)$ | \$ | $(31,908)$ |


| ( in thousands ) | Three months ended June 30, |  |  |  | Six months endedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 |  | 1999 |  | 2000 |  | 1999 |
| Additions to property, Plant and Equipment |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 4,234 | \$ | 6,463 | \$ | 7,648 | \$ | 15,163 |
| Category media |  | 916 |  | 7,193 |  | 1,822 |  | 8,421 |
| Broadcast television |  | 3,799 |  | 6,488 |  | 12,474 |  | 9,561 |
| Licensing and other media |  | 2,110 |  | 434 |  | 3,908 |  | 921 |
| Corporate |  | 72 |  | 1,525 |  | 293 |  | 2,235 |
| Total | \$ | 11,131 | \$ | 22,103 | \$ | 26,145 | \$ | 36,301 |
| BUSINESS ACQUISITIONS AND OTHER ADDITIONS TO LONG-LIVED ASSETS |  |  |  |  |  |  |  |  |
| Newspapers | \$ | 805 |  |  | \$ | 32,806 | \$ | 1,129 |
| Category media |  | 8,415 | \$ | 2,058 |  | 8,992 |  | 16,797 |
| Broadcast television |  | 55 |  | 15 |  | 14,660 |  | 70 |
| Licensing and other media |  | 37,106 |  | 23,463 |  | 46,062 |  | 29,514 |
| Total | \$ | 46,381 | \$ | 25,536 | \$ | 102,520 | \$ | 47,510 |
| ASSETS |  |  |  |  |  |  |  |  |
| Newspapers |  |  |  |  |  | 225,825 |  | 225,291 |
| Category media |  |  |  |  |  | 488,931 |  | 406,463 |
| Broadcast television |  |  |  |  |  | 491, 055 |  | 475,567 |
| Licensing and other media |  |  |  |  |  | 302,178 |  | 230,279 |
| Corporate |  |  |  |  |  | 56,690 |  | 53,785 |
| Total |  |  |  |  |  | 564,679 |  | 391,385 |

Other noncash items include programming and program production expenses in excess of (less than) the amounts paid, and, for category media, amortization of network distribution fees in excess of (less than) distribution fee payments. Other additions to long-lived assets include investments and network distribution fees. Corporate assets are primarily cash, investments, and refundable and deferred income taxes.

The Company operates in three reportable segments: newspapers, category media, and broadcast television.

## FORWARD-LOOKING STATEMENTS

This discussion and the information contained in the notes to the consolidated financial statements contain certain forward-looking statements that are based on management's current expectations. Forward-looking statements are subject to certain risks, trends and uncertainties that could cause actual results to differ materially from the expectations expressed in the forward-looking statements. Such risks, trends and uncertainties, which in most instances are beyond the Company's control, include changes in advertising demand and other economic conditions; consumers' taste; newsprint prices; program costs; labor relations; technological developments; competitive pressures; interest rates; regulatory rulings; and reliance on third-party vendors for various products and services. The words "believe," "expect," "anticipate," "estimate," "intend" and similar expressions identify forward-looking statements. All forwardlooking statements, which are as of the date of this filing, should be evaluated with the understanding of their inherent uncertainty.

RESULTS OF OPERATIONS
All per share disclosures included in management's discussion and analysis of financial condition and results of operation are on a diluted basis. Consolidated results of operations were as follows
( in thousands, except per share data )

Operating revenues:
Newspapers
Category medi

Broadcast television
Licensing and other media

Total
Divested operating units

Total operating revenues
pperating income

## Newspapers

Category media
Broadcast television
Licensing and other media
Corporate

Total
Divested operating units

Total operating income
Interest expense
Investment results, net of expenses
Net gains on divested operations
Miscellaneous, net
Income taxes
Minority interest
Net income

Per share of common stock:
Net income and net gains on divested operations)
2000 Quarterly Period Change

## 2000

Year-to-Date Change

| \$ | 469, 297 | 4.6 \% | \$ | 448, 571 |
| :---: | :---: | :---: | :---: | :---: |
|  | 159, 789 | 51.0 \% |  | 105, 786 |
|  | 164,158 | 4.6 \% |  | 156, 972 |
|  | 51,334 | 6.2 \% |  | 48,329 |
|  | 844,578 | 11.2 \% |  | 759,658 |
|  | 5,505 |  |  | 7,887 |
| \$ | 850, 083 | 10.8 \% | \$ | 767,545 |
| \$ | 94,744 | (10.7)\% | \$ | 106, 077 |
|  | 33,476 | 145.2 \% |  | 13,653 |
|  | 42,347 | 19.9 \% |  | 35, 314 |
|  | 7,581 | 24.7 \% |  | 6, 078 |
|  | (10, 065 ) | (7.8)\% |  | $(9,340)$ |
|  | 168, 083 | 10.7 \% |  | 151,782 |
|  | 293 |  |  | 229 |
|  | 168,376 | 10.8 \% |  | 152, 011 |
|  | $(26,117)$ |  |  | $(22,099)$ |
|  | $(10,511)$ |  |  | 515 |
|  | 6,269 |  |  |  |
|  | 991 |  |  | 2,439 |
|  | $(57,665)$ |  |  | $(54,488)$ |
|  | $(2,119)$ |  |  | $(2,146)$ |
| \$ | 79,224 | 3.9 \% | \$ | 76,232 |
|  | \$1.00 | 4.2 \% |  | \$. 96 |
|  | \$1.04 | 8.3 \% |  | \$. 96 |

( in thousands )

Total advertising revenues

Advertising revenues as a percentage of total revenues

EBITDA:
Newspapers
Category media
Broadcast television
Licensing and other media
Corporate
Total

Effective income tax rate

Weighted-average shares outstanding
Net cash provided by operating activities
Capital expenditures
Business acquisitions and other additions to long-lived assets Increase (decrease) in long-term debt Dividends paid, including minority interests Purchase and retirement of common stock

|  | Quarterly Period <br> Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  |
| $\$ \quad 345,926$ | $16.6 \%$ | $\$ \quad 296,741$ |

76.4 \%
\$ 64, 016
25,179
32,910
4, 005
$(4,735)$
\$ 121, 375
41.1 \%

78,995
0.1 \%
\$ 58,323
$(11,131)$
$(46,381)$
$(13,941)$
$(11,363)$

| Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: |
| 2000 | Change |  | 1999 |
| \$ 658,368 | 14.5 \% | \$ | 574,757 |
| 78.0 \% |  |  | 75.7 \% |
| \$ 126,477 | (6.3)\% | \$ | 134,985 |
| 40,517 | 110.1 \% |  | 19, 284 |
| 56,464 | 14.9 \% |  | 49,157 |
| 8,179 | 20.2 \% |  | 6,806 |
| $(9,561)$ | (8.0)\% |  | $(8,849)$ |
| \$ 222,076 | 10.3 \% | \$ | 201,383 |
| 41.5 \% |  |  | 41.0 \% |
| 78,942 | (0.1)\% |  | 79,038 |
| \$ 115,640 |  | \$ | 82,921 |
| $(26,122)$ |  |  | $(36,201)$ |
| $(102,520)$ |  |  | $(47,510)$ |
| $(7,435)$ |  |  | 3,974 |
| $(22,706)$ |  |  | $(22,718)$ |
|  |  |  | $(28,217)$ |

Earnings before interest, income taxes, depreciation and amortization ("EBITDA") is included in the discussion of results of operations because:

Management believes the year-over-year change in EBITDA, combined with information on past and future capital spending, is a more useful and reliable measure of year-over-year performance than the change in operating income.

Banks and other lenders use EBITDA to determine the Company's borrowing capacity.

Financial analysts and acquirors use EBITDA, combined with capital spending requirements, to value communications media companies

EBITDA should not, however, be construed as an alternative measure of the amount of the Company's income or cash flows from operating activities.

In the first quarter of 2000 the Company acquired the daily newspaper in Fort Pierce, Florida, in exchange for its newspaper in Destin, Florida, and cash, and acquired television station KMCI in Lawrence, Kansas which the Company had previously operated under a Local Management Agreement. In the first quarter of 1999 the Company acquired the $70 \%$ of Colorado Real Estate On-line, a provider of real estate listings on the Internet, that it did not already own and acquired an additional 1.86\% interest in The Television Food Network. In the first quarter of 2000 the Company also sold its independent telephone directories in Memphis, Tennessee, Kansas City, Missouri, and North Palm Beach, Florida. The sales and trade of the Destin newspaper resulted in net gains of $\$ 6.3$ million, $\$ 3.8$ million after-tax ( $\$ .05$ per share).

Net investment results in 2000 include i) recognized net investment gains and losses and ii) adjustments to accrued incentive compensation related to changes in the net gains (realized and estimated unrealized) on the Scripps Ventures I portfolio. Net investment results reduced net income $\$ 1.0$ million ( $\$ .01$ per share) in the second quarter and $\$ 6.8$ million ( $\$ .09$ per share) year-to-date. See Notes 3 and 5 to the Consolidated Financial Statements

Excluding the items described above, which management believes is required to determine earnings from core operations, net income per share for the second quarter was $\$ .59$ in 2000 and $\$ .56$ in 1999. Earnings from core operations for the year-to-date period were $\$ 1.04$ in 2000 and $\$ .96$ in 1999.

The company announced during the quarter that it has asked the U.S. Attorney General to approve a joint operating agreement between the Denver Rocky Mountain News and The Denver Post, which is owned by privately held MediaNews Group Inc. Such agreements are allowed under the Newspaper Preservation Act of 1970. The agreement calls for the creation of the Denver Newspaper Agency, a third party entity to be owned equally by Scripps and MediaNews, to handle all of the business
functions of the two Denver newspapers. Both newspapers will maintain independent news operations. Implementation of the agreement requires the Attorney General's approval.

Excluding operating losses at the Denver Rocky Mountain News, second quarter earnings per share from core operations were $\$ .66$ in 2000 and $\$ .58$ in 1999 and for the year-to-date period were $\$ 1.19$ in 2000 and $\$ 1.03$ in 1999.

Operating results for each of the Company's reportable segments, excluding divested operating units, are presented on the following pages. Interest expense increased primarily due to higher rates on the Company's variable rate borrowings.
( in thousands )

| Operating revenues: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Local \$ | 69,080 | 6.7 \% | \$ | 64,729 | \$ | 136,457 | 3.5 \% | \$ | 131, 835 |
| Classified | 78,264 | 8.2 \% |  | 72,324 |  | 152, 051 | 8.7 \% |  | 139,923 |
| National | 10,093 | 7.1 \% |  | 9,421 |  | 18,872 | 6.5 \% |  | 17,713 |
| Preprint and other | 29,529 | 16.9 \% |  | 25,267 |  | 56,920 | 15.5 \% |  | 49,288 |
| Newspaper advertising | 186,966 | 8.9 \% |  | 171,741 |  | 364,300 | 7.5 \% |  | 338,759 |
| Circulation | 36,314 | (4.1)\% |  | 37,879 |  | 74,603 | (4.7)\% |  | 78,249 |
| Joint operating agency distributions | 12,266 | (8.7)\% |  | 13,430 |  | 23,149 | (4.9)\% |  | 24,347 |
| Other | 3,727 | (1.1)\% |  | 3,769 |  | 7,245 | 0.4 \% |  | 7,216 |
| Total operating revenues | 239,273 | 5.5 \% |  | 226,819 |  | 469,297 | 4.6 \% |  | 448,571 |
| Operating expenses, excluding depreciation and amortization: |  |  |  |  |  |  |  |  |  |
| Editorial and newspaper content | 26,763 | 0.1 \% |  | 26,745 |  | 53,581 | 2.6 \% |  | 52,224 |
| Newsprint and ink | 38,490 | 15.8 \% |  | 33, 248 |  | 74,720 | 7.4 \% |  | 69,573 |
| Other press and production | 25,132 | 6.8 \% |  | 23,528 |  | 48,910 | 7.5 \% |  | 45,507 |
| Circulation and distribution | 28,400 | 14.4 \% |  | 24,830 |  | 56,531 | 15.5 \% |  | 48,937 |
| Commercial printing and other | 9,582 | 53.0 \% |  | 6,261 |  | 17,823 | 48.7 \% |  | 11,984 |
| Advertising sales and marketing | 22,164 | 7.2 \% |  | 20,676 |  | 44,242 | 9.1 \% |  | 40,554 |
| General and administrative | 23,701 | 9.2 \% |  | 21,709 |  | 45,320 | 1.5 \% |  | 44,642 |
| Total | 174, 232 | 11.0 \% |  | 156,997 |  | 341,127 | 8.8 \% |  | 313,421 |
| EBITDA | 65,041 | (6.8)\% |  | 69,822 |  | 128,170 | (5.2)\% |  | 135,150 |
| Share of pre-tax earnings of equity-method investment | $(1,025)$ |  |  | (96) |  | $(1,693)$ |  |  | (165) |
| Total EBITDA | 64,016 | (8.2)\% |  | 69,726 |  | 126,477 | (6.3)\% |  | 134,985 |
| Depreciation and amortization | 16,146 | 15.9 \% |  | 13,931 |  | 31,733 | 9.8 \% |  | 28,908 |
| Operating income \$ | 47,870 | (14.2)\% | \$ | 55,795 | \$ | 94,744 | (10.7)\% | \$ | 106, 077 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |
| EBITDA | 26.8 \% |  |  | 30.7 \% |  | 27.0 \% |  |  | 30.1 \% |
| Operating income | 20.0 \% |  |  | 24.6 \% |  | 20.2 \% |  |  | 23.6 \% |
| Capital expenditures \$ | 4,234 |  | \$ | 6,411 | \$ | 7,648 |  | \$ | 15,097 |
| Business acquisitions and other additions to long-lived assets | 805 |  |  |  |  | 32,806 |  |  | 1,129 |

## Local

National
Preprint and other
Newspaper advertising
Circulation
Joint operating agency distributions Other

Total operating revenues
Operating expenses, excluding depreciation and amortization:

Editorial and newspaper content
Newsprint and ink
Other press and production
Circulation and distribution
Commercial printing and other
Advertising sales and marketing
General and administrative
Total
EBITDA
Share of pre-tax earnings of equity-method investment
Total EBITDA
Depreciation and amortization
Operating income
Other Financial and Statistical Data:
Percent of operating revenues:
EBITDA
Operating income
Capital expenditures
Business acquisitions and other
additions to long-lived assets

Quarterly Period
Change 1999
Year-to-Date
Change

1999

Circulation revenue decreased primarily due to promotions and discounts offered in the Denver market. Circulation and distribution costs increased primarily due to the effort to gain market share in Denver. Costs related to the application for the Denver JOA increased general and administrative expenses by approximately $\$ 1.0$ million in the second quarter. Excluding Denver, EBITDA decreased $1.5 \%$ in the quarter and was flat year-to-date.

Newsprint prices increased 8\% year-over-year in the second quarter.
The newspapers' Internet businesses had EBITDA of \$(1.5) million, compared to $\$(0.2)$ million in the second quarter of 1999. Year-todate the newspapers' Internet businesses had EBITDA of $\$(2.5)$ million, compared to $\$(0.5)$ million in 1999.

| ( in thousands ) | Quarterly Period |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 | Change |  | 1999 |  | 2000 | Change |  | 1999 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |
| Advertising \$ | 70,702 | 63.7 \% | \$ | 43,203 |  | \$ 128,177 | 67.1 \% | \$ | 76,708 |
| Affiliate fees | 14,535 | 14.4 \% |  | 12,702 |  | 29,165 | 18.4 \% |  | 24,639 |
| Other | 1,229 | (26.9)\% |  | 1,681 |  | 2,447 | (44.9)\% |  | 4,439 |
| Total operating revenues | 86,466 | 50.2 \% |  | 57,586 |  | 159,789 | 51.0 \% |  | 105,786 |
| Operating expenses, excluding depreciation and amortization: |  |  |  |  |  |  |  |  |  |
| Programming and production | 21,516 | 49.4 \% |  | 14,404 |  | 41,474 | 39.3 \% |  | 29,774 |
| Operations and distribution | 7,852 | 26.9 \% |  | 6,188 |  | 16,368 | 37.5 \% |  | 11,904 |
| Amortization of distribution fees | 4,628 | 29.9 \% |  | 3,564 |  | 9,024 | 14.4 \% |  | 7,886 |
| Sales and marketing | 17,963 | 46.4 \% |  | 12,273 |  | 32,549 | 38.4 \% |  | 23,510 |
| General and administrative | 10,039 | 31.3 \% |  | 7,646 |  | 21,527 | 47.0 \% |  | 14,645 |
| Total | 61,998 | 40.7 \% |  | 44, 075 |  | 120,942 | 37.9 \% |  | 87,719 |
| EBITDA - consolidated networks | 24,468 |  |  | 13,511 |  | 38,847 |  |  | 18,067 |
| Share of pre-tax earnings of equity-method investment | 711 |  |  | 779 |  | 1,670 |  |  | 1,217 |
| Total EBITDA | 25,179 |  |  | 14,290 |  | 40,517 |  |  | 19,284 |
| Depreciation and amortization | 3,457 | 54.2 \% |  | 2,242 |  | 7,041 | 25.0 \% |  | 5,631 |
| Operating income (loss) \$ | 21,722 |  | \$ | 12,048 | \$ | \$ 33,476 |  | \$ | 13,653 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |
| EBITDA | 29.1 \% |  |  | 24.8 \% |  | 25.4 \% |  |  | 18.2 \% |
| Operating income | 25.1 \% |  |  | 20.9 \% |  | 21.0 \% |  |  | 12.9 \% |
| Payments for programming and network distribution fees less than (greater than) |  |  |  |  |  |  |  |  |  |
| Capital expenditures | 916 |  |  | 7,193 |  | 1,822 |  |  | 8,421 |
| Business acquisitions and other additions to long-lived assets | 8,415 |  |  | 2,058 |  | 8,992 |  |  | 16,797 |

According to the Nielsen Homevideo Index ("Nielsen"), HGTV was distributed to 62.9 million homes in June 2000, up 7.7 million from June 1999 and up 2.4 million in the second quarter. Food Network was distributed to 49.1 million homes in June 2000, up 8.4 million from June 1999 and up 2.7 million in the quarter.

The Company launched DIY, its third network, in the fourth quarter of 1999. DIY had EBITDA of $\$(2.5)$ million in the second quarter of 2000 \$(4.6) million year-to-date compared to $\$(0.9)$ million in the second quarter of 1999, $\$(1.2)$ million year-to-date.

During the second quarter the Company announced that it will launch a fourth cable television and Internet network, Fine Living, in the second half of 2001 . Fine Living will be a 24 -hour cable TV network, with companion Web site, targeting higher income viewers and the $\$ 200$ billion-plus luxury consumer goods and services market. Fine Living's impact on EBITDA is expected to be negligible in 2000 and is expected to reduce EBITDA by up to $\$ 12$ million in 2001.

| ( in thousands ) | Quarterly Period |  |  |  |  | Year-to-Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 | Change |  | 1999 |  | 2000 | Change |  | 1999 |
| Operating revenues: |  |  |  |  |  |  |  |  |  |  |
| Local | \$ | 48, 072 | 6.5 \% | \$ | 45,138 | \$ | 89,151 | 3.1 \% | \$ | 86,441 |
| National |  | 33,362 | 5.4 \% |  | 31,651 |  | 63,414 | 4.7 \% |  | 60,590 |
| Political |  | 2,165 |  |  | 165 |  | 3,906 |  |  | 529 |
| Other |  | 3,872 | (16.7)\% |  | 4,651 |  | 7,687 | (18.3)\% |  | 9,412 |
| Total operating revenues |  | 87,471 | 7.2 \% |  | 81,605 |  | 164,158 | 4.6 \% |  | 156,972 |
| Operating expenses, excluding depreciation and amortization: |  |  |  |  |  |  |  |  |  |  |
| Programming and station operations |  | 36,826 | (1.0)\% |  | 37,199 |  | 74,113 | (1.1)\% |  | 74,925 |
| Sales and marketing |  | 11, 258 | 7.7 \% |  | 10,455 |  | 21,149 | 6.8 \% |  | 19,810 |
| General and administrative |  | 6,477 | 3.8 \% |  | 6,242 |  | 12,432 | (5.0)\% |  | 13, 080 |
| Total |  | 54,561 | 1.2 \% |  | 53,896 |  | 107,694 | (0.1)\% |  | 107,815 |
| EBITDA |  | 32,910 | 18.8 \% |  | 27,709 |  | 56,464 | 14.9 \% |  | 49,157 |
| Depreciation and amortization |  | 7,081 | 4.4 \% |  | 6,782 |  | 14,117 | 2.0 \% |  | 13,843 |
| Operating income | \$ | 25,829 | 23.4 \% | \$ | 20,927 | \$ | 42,347 | 19.9 \% | \$ | 35,314 |
| Other Financial and Statistical Data: |  |  |  |  |  |  |  |  |  |  |
| Percent of operating revenues: |  |  |  |  |  |  |  |  |  |  |
| EBITDA |  | 37.6 \% |  |  | 34.0 \% |  | 34.4 \% |  |  | 31.3 \% |
| Operating income |  | 29.5 \% |  |  | 25.6 \% |  | 25.8 \% |  |  | 22.5 \% |
| Capital expenditures | \$ | 3,799 |  | \$ | 6,488 | \$ | 12,474 |  | \$ | 9,561 |
| Business acquisitions and other additions to long-lived assets |  | 55 |  |  | 15 |  | 14,660 |  |  | 70 |

EBITDA improved primarily due to increased political advertising and cost containment initiatives. In the second half of the last congressional election year, 1998, the Company's television stations carried $\$ 16.6$ million in political advertising. A similar amount is expected in the second half of 2000.

Other revenue is primarily network compensation. The Company's network compensation revenues decreased $\$ 1.3$ million in the second quarter of 2000, and decreased $\$ 2.5$ million year-to-date. Network compensation revenues are expected to be down approximately $\$ 0.6$ million year-overyear in the third quarter and flat in the fourth quarter.

The Company generates significant cash flow from operating activities. There are no significant legal or other restrictions on the transfer of funds among the Company's business segments. Cash flow provided by operating activities in excess of capital expenditures is used primarily to fund corporate expenditures or to invest in new businesses. Management expects total cash flow from operating activities in 2000 will be sufficient to meet the Company's expected total capital expenditures, required interest payments and dividend payments.

A 1998 authorization by the Board of Directors allows for the repurchase of an additional 2.2 million Class A Common shares.

The Company's Scripps Ventures Funds invest in new businesses focusing primarily on new media technology. See Note 5 to the Consolidated Financial Statements. The Board of Directors has authorized up to \$150 million of such investments. At June 30, 2000, an additional \$71 million remains to be invested under the authorization.

If the Denver JOA is approved, the Company will make a $\$ 60$ million payment to MediaNews.

Fine Living is expected to launch in the second half of 2001. The cash required will exceed start-up EBITDA.

Net debt (borrowings less cash equivalent and other short-term investments) decreased $\$ 7.6$ million in the first half of 2000, to $\$ 762$ million at June 30, 2000. Management expects to extend or refinance the $\$ 400$ million one-year portion of the variable rate credit facility.

Management believes the Company's cash flow from operations and substantial borrowing capacity, taken together, provide adequate resources to fund expansion of existing businesses and the development or acquisition of new businesses.

The Company's earnings and cash flow can be affected by, among other things, interest rate changes, foreign currency fluctuations (primarily in the exchange rate for the Japanese yen) and changes in the price of newsprint. The information disclosed in Market Risk in the Company's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1999, has not changed materially unless otherwise disclosed here-in.

The Company may use foreign currency forward and option contracts to hedge its cash flow exposures denominated in Japanese yen and forward contracts to reduce the risk of changes in the price of newsprint on anticipated newsprint purchases. The Company held no foreign currency or newsprint forward contracts at June 30, 2000, or December 31, 1999.

The following table presents additional information about the Company's market-risk-sensitive financial instruments:

(a) Securities of private companies do not trade in public markets, so they do not have readily determinable fair values. However, if fair value is assumed to be the price from the most recent round of financing or, for some securities, less based on management's judgment of the circumstances, then the estimated value of these investments was $\$ 156,000,000$ on June 30, 2000, and $\$ 91,000,000$ on December 31, 1999. There can be no assurance as to the amounts the Company would receive if these secruities were sold.

The Company manages interest rate risk primarily by maintaining a mix of fixed-rate and variable-rate debt. The Company currently does not use interest rate swaps, forwards or other derivative financial instruments to manage its interest rate risk. See Note 4 to the Consolidated Financial Statements. The weighted-average interest rate on borrowings under the Variable Rate Credit Facilities was $6.7 \%$ at June 30, 2000, and $6.0 \%$ at December 31, 1999.

The Company holds 1,792,500 shares of Centra Software, which became publicly traded in January 2000. The Company's investment in Centra Software had previously been included in private companies in the above table. The estimated fair value of the Centra Software investment on December 31, 1999, was $\$ 6$ million.

Several of the Company's investments in available for sale securities declined below historical cost during the second quarter of 2000 and were written down to fair value.

THE E. W. SCRIPPS COMPANY

## Index to Exhibits

Exhibit
No. Item

Page
( in thousands )

Three months ended June 30,
2000
1999

## Six months ended

 June 30,2000 1999

EARNINGS AS DEFINED:
Earnings from operations before income taxes after eliminating undistributed earnings of 20\%- to $50 \%$-owned affiliates
Fixed charges excluding capitalized interest and preferred stock dividends of majority-owned subsidiary companies

Earnings as defined
FIXED CHARGES AS DEFINED:
Interest expense, including amortization of debt issue costs
Interest capitalized
Portion of rental expense representative of the interest factor
Preferred stock dividends of majority-owned subsidiary companies

Fixed charges as defined
RATIO OF EARNINGS TO FIXED CHARGES


## 6-MOS

DEC-31-2000
JUN-30-2000
$0^{15,326}$
299, 001
12,990 15, 766
475,737
958,653
476, 156
2,564,679
548, 570
0 501,855
0
1,233,403
2,564,679

$$
1,233,403
$$

850, 083

675,657
6, 050
26,117
139, 008
57,665
79,224
$0_{0}^{0}$

79,224
\$1.01 \$1.00

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            JUN-30-1999
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            250,440
            10,721
            14,086
    423,120
        444,448
        2,391,385
    529,152
                503,295
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                                    0
                                    781
                1,107,479
2,391,385 1,107,479
767,545
0
22, 099
132, 866
56,232 54,488
76,232
\(0^{0}\)
0
0
6.98
\(\$ .96\)
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